

O/o CGM Telecom, Telangana Circle,
Door Sanchar Bhavan
Nampally Station Road, Abids,
Hyderabad – 500 001
Ph: 040- 23200536
www.telangana.bsnl.co.in



Tender Enquiry No. **TT/ CM/OP/Server Tender//2020-21/4**

dated **22.07.2020**

From:

Divisional Engineer (OP)CM
2nd Floor, NWO Section,
Doorsanchar Bhavan, Abids,
Hyderabad-500 001.

To:

Sub: Tender document for **Supply & Commissioning of 1(One) No.of Server for storage at Telephone Bhawan, Saifabad Hyderabad ,BSNL ,TS Circle** through E-procurement.

Please find enclosed the tender document in respect of above mentioned tender which contains the following.

Sl.No	Section	ITEM
1	Section –1 Part A	Detailed NIT
	Section – 1 Part B	Concise NIT
2.	Section-2	Tender Information
3.	Section-3 Part A	Scope of work
	Section-3 Part B	Technical Specifications
	Section-3 Part C	Schedule of requirements
4.	Section-4 Part A	General Instructions to the Bidder
	Section-4 Part B	Special instructions to bidders
	Section-4 Part C	E-tendering Instructions to Bidders
5.	Section-5 Part A	General Commercial Conditions of Contract.
	Section-5 Part B	Special conditions of Contract
	Section-5 Part C	General conditions of AMC
6.	Section-6 Part A	Under taking & Declaration
	Section-6 Part B	Near Relationship Certificate
7.	Section-7	Proforma (s)
8.	Section- 8	Bidder's Profile & Questionnaire
9.	Section – 9 Part – A	Bid form
10.	Section – 9 Part – B	Price Schedule
11.		Compliance Statement of Section 4 Part A, B & C
12.		Compliance Statement of Section 5 Part A & B
13.		Vendor Master Form
14.		Check List

If interested, kindly submit your offers to by means of online bids only through Electronic Tendering at the e-Portal <https://etenders.gov.in> as detailed in 'Special Instructions to Bidders for E- Tendering' before 11:00 hours of 20-08-2020.

Divisional Engineer (OP)CM
Tel - (Off) 040-2320 0536,
Email: deop1cellonel@gmail.com

SECTION -1 Part A
DETAILED NOTICE INVITING TENDER (DNIT)



BHARAT SANCHAR NIGAM LIMITED

(A Govt. of India Enterprise)

O/o the Chief General Manager Telecom, Telangana Circle,
Door Sanchar Bhavan, Nampally Station Road, Abids, Hyderabad-500 001.

No. TT/ CM/OP/Server Tender//2020-21/4

dated 28-05-2020

Online E-tenders on Rupee payment basis are invited through e-tendering process by the Chief General Manager Telecom, BSNL Telangana Circle, Doorsanchar Bhavan, Station Road, Nampally, Abids, Hyderabad-500001 from the eligible bidders for supply of following item.

S.No.	Name of the work	Estimated Cost in Rs.	EMD/Bid Security @ 2% (in Rs)	Tender Fee (in Rs)
1	<i>Supply & Commissioning of 1(One) No.of Server for storage at Telephone Bhawan, Saifabad Hyderabad, BSNL,TS Circle.</i>	8,34,000.00	16,680.00	590.00

Note 1 : Deleted as Qty. is one No.

Note 2 : Deleted.

2. Purchase of Tender Document: Tender document can be obtained by downloading it from the website <https://etenders.gov.in/> <http://www.telangana.bsnl.co.in/>

2.1. The bidders downloading the tender document are required to submit the tender fee amount Rs.590/- (including GST) through DD/ Banker's cheque in physical form. The scanned copy of the same should be uploaded online failing which the tender bid shall be left archived unopened/ rejected. The DD/ banker's cheque shall be drawn from any Nationalized/ Scheduled Bank in favour of "**AO(Cash), O/o CGM Telecom, BSNL, Hyderabad**" and payable at Hyderabad. The Tender Fee shall be non-refundable.

2.2. Clause Deleted.

3.0. Availability of Tender Document: The tender document shall be available for downloading **from 11:00 Hrs of 23-07-2020 up to 10:55 Hrs of 20-08-2020.**

3.1. Since the tenders are invited through e-tendering process, **Physical copy of the tender document would not be available for sale.**

Note 3 : The Tender document shall be available for download up to 05 minutes before its closing time and date. The Tender document shall not be available for download after 11:00 Hrs on its Closing date 20-08-2020.

4. Eligibility Criteria: The bidder should

- (a) The eligible bidders should be Indian Companies registered to manufacture the tendered item indigenously in India, having obtained clearance from Reserve Bank of India wherever applicable or Agents of foreign manufacturers duly authorized by foreign manufacturer to submit the bid on their behalf or Indian companies duly authorized by a foreign manufacturer to bid for their items and having a memorandum of understanding (MOU) with the manufacturer for maintenance support of the items during lifespan of the items, having obtained clearance from Reserve Bank of India wherever applicable.
- (b) Should have previous experience in supply ,testing, installation and maintenance of servers of similar type of equipment and service given to Central/state Government Department or PSUs of Central/state Government Department (Enclose Purchase order copies).

- (c) Should submit the copies of Valid PAN, Valid Goods Service Tax, GSTIN registration certificate No. or mentioned as unregistered dealer.
- (d) A self-declaration along with the evidence that the bidder is not block listed by GST authorities.
- (e) In the case the supplier gets black-listed during the tenure of BSNL Contract, then adequate indemnity clause as per clause 19 of Section -5 Part A will be applicable to ensure that no loss of Input Tax Credit is borne by BSNL due to a default of supplier.
- (f) In case of multiple GST numbers, all the numbers should be provided in Annexure.
- (g) Having business turnover of Rs. 3 Crore or above per year for last 3 years (i.e.2016-17, 2017-18 & 2019-20).Certificate from auditor or any other relevant proof.
- (h) MSME Bidder–Exemption: (As per Letter No. CA/MMT/10-10/2017 DT 24.05.2018, of Corporate Office New Delhi, Registration of Udyog Aadhar Memorandum Number by Ministry of Micro Small and Medium Enterprises (MSME) Vendors on Central Public Procurement Portal (CPPP) is mandatory from 01.04.2018 and shall submit the declaration by the vendors. The bidders who fails to register UAM number shall not be eligible for the benefits available to MSMEs as contained in Public Procurement Policy for MSEs Order,2012 issued by MSME). **In case the ownership of such MSM Entrepreneurs happens to be from SC/ST category /Women’s Category proof in this regard also need to be submitted.**

4.1 The bidders shall submit necessary documentary proof (self-attested) showing that they meet the eligibility criteria along with their tender bid.

5. Bid Security /EMD :

- 5.1 The bidder shall furnish the bid EMD in the form of Bank Guarantee from a scheduled bank drawn in favour of CGMT, BSNL Hyderabad which should be valid for **210 days** from the tender opening date (in the prescribed format given in Section-7) or Demand Draft/Bankers Cheque drawn in favour of “AO(Cash), O/o CGM Telecom, BSNL, Hyderabad-500001 and payable at Hyderabad.

Bank details for BG submission:

- 1) **Name & address of the Bank: Corporation Bank, PBB Nampally, Opp: Telugu University, Nampally, Hyderabad-500001.**
- 2) **Account No. : 052401601000067**
- 3) **IFSC /RTGS Code : CORP0000524**

- 5.2. The MSE units shall be exempted from submission of Bid Security deposit on production of requisite proof in respect of valid certification from MSME for the item quoted in the tender as per Clause 12.0 of Section-4 Part-A.

6. **Date & Time of Submission of Tender bid:** As specified in the covering letter of this tender document i.e. up to 11:00 Hrs on 20-08-2020.

Note 4: - In case the date of submission (opening) of bid is declared to be a holiday, the date of submission (opening) of bid will get shifted automatically to next working day at the Same scheduled time. Any change in bid opening date due to any other unavoidable reason will be intimated to all the bidders separately.

7. **Online opening of Tender Bids:** As per the schedule given below.

Date of opening of Technical bid:	21-08-2020 at 11:30 Hrs
Date of opening of Price bid:	Will be intimated later on

8. **Place of opening of Tender bids:**

BSNL has adopted e-tendering process which offers a unique facility for ‘Public Online Tender Opening Event (TOE)’. BSNL’s Tender Opening Officers as well as authorized representatives of bidders can attend the Public Online Tender Opening Event (TOE) from the comfort of their offices. However, if required, authorized representatives of bidders (i.e. Supplier organization) with Proper Authorization can attend the TOE **at the Conference Hall 1st Floor**, Door Sanchar Bhavan, O/o CGMT Nampally Station Road, Abids, Hyderabad, where BSNL’s Tender Opening Officers would be conducting Public Online Tender Opening Event (TOE). Please refer clause 19 of Section – 4 Part A.

9. Tender bids received after due time & date will not be accepted. Bids not submitted on line will not be accepted.
10. The offers of the bidders whose online process of bidding (Tender Download process) are incomplete, they will not be considered and will not be available for opening process.
11. CGMT, BSNL reserves the right to accept or reject any or all tender bids without assigning any reason. He is not bound to accept the lowest tender. CGMT BSNL also reserves the right to cancel the tender before opening without assigning any reason.
- 12.1. The bidder shall furnish a declaration under his digital signature that no addition / deletion / corrections have been made in the downloaded tender document being submitted and it is identical to the tender document appearing on E-tender Portal <https://etenders.gov.in>
- 12.2. In case of any correction/ addition/ alteration/ omission in the tender document, the tender bid shall be treated as non-responsive and shall be rejected summarily.
13. All the documents required as per Tender document are to be self-attested by authorized signatory & are to be uploaded in the portal. The documents mentioned in Section-2 Note:3 only are to be submitted in original after uploading in the portal. Deviation will lead to rejection of the tender.

Note 5: - All documents submitted in the bid offer should be preferably in English. In case the certificate viz experience, registration etc. is issued in any other language other than English, the bidder shall attach an English translation of the same duly attested by the bidder & the translator to be true copy in addition to the relevant certificate.

Note 6: All computer generated documents should be duly attested/ signed by the issuing organization.

14. Contact Points

For any Clarification/ Suggestion/ Feedback on **Tender**:

- 14.1 Name :S.Mallikarjuna Rao
Designation: Divisional Engineer (OP)CM
Address: 2nd Floor, O/o CGMT, BSNL, Doorsanchar Bhavan, Abids, HYD-1
Telephone No.: 040-23200536
Mail ID: deop1cellone@gmail.com

- 14.2 For any Clarification/ Suggestion/ Feedback on **Technical Specification** of the Servers :
DGM NWO)CM, O/o CGMT, Hyderabad
Tel. No.040-23205482, Email: dgmngo3cmnts@gmail.com

Divisional Engineer (NWO)CM
Tel - (Off) 040-2320 0536,
Email: deop1cellone1@gmail.com

Section-1 (Part B)
CONCISE N.I.T. (CNIT)



BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)
O/o the Chief General Manager Telecom, Telangana Circle,
Door Sanchar Bhavan, Nampally Station Road, Abids, Hyderabad-500 001.

NOTICE INVITING TENDER

Tender No. TT/ CM/OP/Server Tender//2020-21/4

dated 22-07-2020

Sealed tenders through e-tendering portal are invited by CGM BSNL, TS Telecom Circle from Indian manufacturers or Foreign manufacturers through their authorized Indian companies for supply of the following item:

Name of the work	Estimated cost
Supply & Commissioning of 1(One) No.of Server for storage at Telephone Bhawan, Saifabad Hyderabad, BSNL , TS Circle	Rs 8.34 Lakhs

Last date & Time for receipt of tender is 20-08-2020 up to 11-00 Hrs

Date & Time for Opening of Technical bid of the Tender is 21-08-2020 at 11-30 Hrs

For further details, kindly <https://etenders.gov.in>/http://www.telangana.bsnl.co.in

Divisional Engineer (OP)CM
Tel - (Off) 040-2320 0536,
Email: deop1cellonel@gmail.com

SECTION- 2

Tender Information

1. Type of tender

- (a) Single Stage bid submission.
- (b) Two stage opening using two electronic Envelopes followed by e-Reverse auction (if required).
- (c) The bids will be evaluated techno-commercially and financial bids of techno commercially compliant bidders only shall be opened.

2. Bid Validity Period: 180 days from the tender opening date.

3. In case of online tenders invited under two envelopes system, the first envelope will be named as techno-commercial & will contain documents of bidder's satisfying the eligibility / Technical & commercial conditions and 2nd envelope will be named as financial envelope containing financial quote. These envelopes shall contain one set of the following documents.

a) Techno-commercial envelope shall contain:

- i) EMD
- ii) Cost of the tender documents i.e. tender fee.
- iii) Certificate(s) showing fulfillment of the eligibility criteria(s) stated in Clause 4 of the DNIT
- iv) Power of Attorney & authorization for executing the power of Attorney in accordance with clause 14.3 of Section 4 Part A
- v) Clause by clause compliance as per clause 11.2 of Section-4A
- vi) Bidder's Profile & Questionnaire duly filled & signed
- vii) Non-Relation Certificate duly filled & signed.
- viii) Undertaking & declaration duly filled & signed
- ix) Documents stated in clause 10 of Section-4 Part A.
- x) Bid form- Section 9 Part A
- xi) Tender bid document duly signed on each page by the bidder.
- XII) Electronic Form-Technical

Above documents are to be scanned and uploaded. Bids not submitted online & submitted offline will be summarily rejected

b) Financial envelope shall contain:

Electronic Form- financial along with Price Schedule as per online price Bid Template/Form (Section 9 Part-B) with all relevant bid annexure.

Note: - The following documents are required to be submitted offline to DE(NWO)CM, Room No.G001, O/o CGM Telecom, BSNL Telangana Circle, Hyderabad-500001 on or before the due date & time of opening of Techo commercial bids in a sealed envelope without which the bid will be REJECTED.

The envelope shall bear the tender number, name of work and the phrase:

"Do Not Open Before (due date & time of opening of tender)".

- i) EMD – Bid security (original copy)
- ii) DD/ Banker's cheque of Tender fee
- iii) Notarised Power of Attorney in accordance with clause 14.3 of section 4 Part A and authorization for executing the power of Attorney.

Note: All the documents along with Financial Bid needs to be uploaded on line in the portal <https://etenders.gov.in>.

4. Payment terms: According to Clause 12 of Section 5 Part A

5. Delivery Schedule: Delivery of the goods and documents shall be completed within 2 (two) months from the date of APO. **The actual** Delivery schedule will be given in the detailed purchase order.

6. Consignee: DE(Billing),CM, 6th Floor, Telephone Bhawan, Saifabad Hyderabad, BSNL,TS Circle . Mobile No.944000976

7. Paying Authority: CAO(Plg) O/o CGMT, TS Circle, Hyderabad.

8. Evaluation: Evaluation of the financial bid on package cost as per section 4 clause 22.2 and will be awarded to one responsive bidder as per clause 3 of section 4 Part B.

SECTION 3 – Part A
SCOPE OF WORK

1) General:

BSNL Telangana Telecom Circle intends to purchase of internationally renowned or indian firms 1 No. storage server for use in Telangana Telecom Circle.

2) Scope of the work: Scope of the work in this tender is to *Supply, testing & Commissioning of 1(One) No.of Server for storage at Telephone Bhawan, Saifabad Hyderabad, BSNL , TS Circle.*

SECTION 3 -Part B
Technical Specifications

A.General :

S.No.	Name of the item	Make/Model
1	<i>Supply & Commissioning of 1(One) No.of Server for storage at Telephone Bhawan, Saifabad Hyderabad, BSNL, TS Circle</i>	Internationally renowned or indian reputed firms.

The product make/model offered by the vendor must have been already supplied by the vendor at similar organization or at different State/Central Govt. or similar or its PSUs and should have been working successfully.

Bill of materials

S.No.	Name of the item	Specifications	Make/Model
1	<i>Supply & Commissioning of 1 (One) No.of Server for storage at Telephone Bhawan, Saifabad Hyderabad, BSNL, TS Circle</i>	As per Annexure-A	Internationally renowned or indian reputed firms.

Note 1. The vendor must specify Make /Model offered.

Note 2. The offered product (Make /Model) has to meet the Specifications asked by purchaser.

B. Technical Specifications :**Annexure-A****Technical Specification of proposed new server.**

S.No	Component	Description
1	Chassis	2U rack server
2	Processor	Server should be supplied with latest 2x Intel Xeon 2.2Ghz, 14 Core processors
3	Chipset	Compatible Chipset of Intel
4	CPU L3 CACHE Memory	Minimum 16.5 MB L3 Cache
5	Memory	Should be configured with 128GB (4x32GB) memory, Scalable to at least Up to 1TB using TruDDR4 DIMMs per node.
6	Memory Protection	Advanced ECC with multi-bit error protection and memory online spare mode
7	Hard Disk Drives	2 x 300Gb 10K SAS 12Gb Hot Swap 512n HDD for OS, 6 x 8TB 7.2K SAS 12Gb Hot Swap 512e HDD for Data
8	Hard Disk bays	Up to 16 SFF SAS/SATA hot-swap drive bays. Should be offered with should support Any bay or equivalent which support SAS & PciE U2 NVMe in same bay.
9	RAID Controller	PCIe 3.0 based 12Gb/s SAS Raid Controller with RAID 0/1/1+0/5/6/60 with 4GB battery backed write cache (onboard or in a PCI Express slot)
10	I/O Ports	1x USB 2.0 port with XClarity Controller access and 3x USB 3.0 port; 2x USB 3.0 ports and 1x VGA port.
11	SD Cards	Server should support Internal Dual redundant 32GB SD Cards for hypervisor boot and failsafe
12	Network Interface	4-port 1G RJ45 LOM; 1x dedicated 1GbE management port; Network adaptor supporting advanced features such as Large Send offload capability, TCP checksum and segmentation, VLAN tagging, MSI-X, Jumbo frames, IEEE 1588, and virtualization features such as VMware NetQueue and Microsoft VMQ.
13	Expansion Slots	Min. 6 x PCIe slots should be available, out of which min. 2 x PCIe 3.0 x16 & 2 x PCIe 3.0 x8
14	Optical Drive Bay	Optical drive DVD+RW
15	Redundant Power Supply	Redundant hot -plug Power Supplies
16	Fans	Redundant hot-plug system fans
17	Video / Graphics	Integrated graphics with 16MB of Flash and 256 MB DDR3 memory or Equivalent or higher.
18	Industry Standard Compliance	ACPI 2.0b Compliant PCIe 3.0 Compliant; PXE Support WOL Support Microsoft® Logo certifications USB 3.0 Support USB 2.0 Support Energy Star ASHRAE A3/A4 UEFI (Unified Extensible Firmware Interface Forum)
19	Provisioning	Essential tools, drivers, agents to setup, deploy and maintain the server should be embedded inside the server. There should be a built -in Update manager that can update firmware of system by connecting online.

20	Embedded system management	<p>Should support monitoring ongoing management, service alerting, reporting and remote management with embedded Gigabit out of band management port.</p> <p>Server should support configuring and booting securely with industry standard Unified Extensible Firmware.</p> <p>System should support RESTful API integration.</p> <p>System management should support provisioning servers by discovering and deploying 1 to few servers with Intelligent Provisioning.</p> <p>System should support embedded remote support to transmit hardware events directly to OEM or an authorized partner for automated phone home support.</p>
21	Security Features	<p>Power-on password Serial interface control Administrator's password UEFI</p> <p>Should support upto 12 customizable user accounts on out of band management port and SSL encryption</p> <ul style="list-style-type: none"> • Server should detect an invalid, untrusted BIOS image when a boot is attempted and recover to an authenticated, trusted BIOS image through BIOS recovery. • Server should have the capability to prevent any unauthorized configuration or firmware drift/changes through System Lockdown. • Should provide effective protection, reliable detection & rapid recovery using: - Silicon-based Hardware Root of Trust - Signed firmware updates - Configuration and firmware drift detection - Persistent event logging including user activity - Secure alerting - Automatic BIOS recovery - Rapid OS recovery - System erase
22	Remote Management	<ul style="list-style-type: none"> • Server should have embedded features to manage servers in physical, local and remote environments, operating in-band or out-of-band, with or without a systems management software agent. • Real-time out-of-band hardware performance monitoring & alerting • Agent-free monitoring, driver updates & configuration, power monitoring & capping, RAID management, external storage management • Out-of- band hardware & firmware inventory • Zero-touch auto configuration to auto deploy a baseline server configuration profile • Power Management should give historical data for at least 72 hours. • Dedicated remote management port and should support IPv6. • Should support remote scripted reconfiguration tools. • Should be able to monitor all system health and systems components (CPU, RAM, HD, FANS, Power Supplies, BIOS, HBA's, NICs). • Should have USB log monitoring. • Should Support vFlash memory for keeping system logs and downloading firmware from OEM website or internal repository • Automatically restore hardware configuration and license information during system board replacement and return system to production in minutes using the in-chassis backup with configuration. • Automated hardware configuration and Operating System deployment to multiple servers • Zero-touch repository manager and self-updating firmware system • Virtual IO management / stateless computing

23	Server Management	<ul style="list-style-type: none"> • Smart Embedded Systems Management should be able to automate task like discovery, deploy, monitor and update. • Should not be dependent on agents to for life cycle management. • Should be OS Agnostic. • Should Support Profile based Configuration. • Should support Quick Sync 2 wireless module for at the box management. • Should be able to provide Single console to manage Servers. • Should seamlessly integrate with 3rd party management consoles such as vCentre, System Center, BMC, IBM Tivoli etc • Support for Redfish API for simple and secure management of scalable platform hardware • HTML5 support for virtual console & virtual media without using Java or ActiveX plugins
24	Operating Systems and Virtualization Software Support	Microsoft Windows Server 2016 and 2019 Support Red Hat Enterprise Linux 7.6 to 8.2 SUSE Linux Enterprise Server 12 SP4 to 15 SP1 VMware vSphere 6.5 (ESXi) Update 2 to 7.0 (ESXi)
25	Operating System	Server should be supplied with latest RHEL OS
26	Failure Alerting Mechanism	The server should be able to alert impending failures on maximum number of components. The components covered under alerting mechanism should at least include Processors, memory, PCIe slots, power supplies, fans, hard disk drives
27	Preloaded Antivirus Software	Pre-Loaded with latest version of Antivirus: Symantec/MacAfee/NOD32/eTrust/kaspersky/eScan/Quick heal/ Msecure with following features: antivirus, antispysware, Intrusion Prevention Browser protection with 3 years subscriptions with support updates and patches with optional single management console.
28	Monitor	Minimum one number with 18.5" or above LED Monitor with same make of Server
29	Warranty	Server Warranty includes 3-Year Parts, 3-Year Labor, 3-Year Onsite support with next business day response.
30	AMC (Optional)	Onsite 3 years AMC after expiry of 3-Year Onsite Server Warranty.

SECTION 3 -Part C
SCHEDULE OF REQUIREMENTS (SOR)

S.No.	Name of the item	Make/Model
1	Supply & Commissioning of 1 (One) No.of Server for storage at Telephone Bhawan, Saifabad Hyderabad, BSNL, TS Circle	Internationally renowned or Indian reputed firms.

SECTION 4 – Part A
GENERAL INSTRUCTIONS TO BIDDERS (GIB)

1.0 DEFINITIONS

- (a) **"The Purchaser"** means the CGM Telecom, Bharat Sanchar Nigam Ltd. (BSNL), TS Circle, Hyderabad,
- (b) **"The Bidder"** means the individual or firm who participates in this tender and submits its bid.
- (c) **"The Supplier"** or **"The Vendor"** means the individual or firm supplying the goods under the contract.
- (d) **"The Goods"** means all the equipment, machinery, and/or other materials which the Supplier is required to supply to the Purchaser under the contract.
- (e) **"The Advance Purchase Order"** or **"Letter of Intent"** means the intention of Purchaser to place the Purchase Order on the bidder.
- (f) **"The Purchase Order"** means the order placed by the Purchaser on the Supplier signed by the Purchaser including all attachments and appendices thereto and all documents incorporated by reference therein. The purchase order shall be deemed as **"Contract"** appearing in the document.
- (g) **"The Contract Price"** means the price payable to the Supplier under the purchase order for the full and proper performance of its contractual obligations.
- (h) **"Validation"** is a process of testing the equipment as per the Generic Requirements in the specifications for use in BSNL network. Validation is carried out in simulated field environment and includes stability, reliability and environmental tests.
- (i) **"Telecom Service Provider"** means any Telecom operator in India, who is licensed by the Department of Telecommunications (DOT), Government of India to provide telecom services to the general public or to the other DOT licensed Telecom operators. "Telecom Service Provider" also refers to any Telecom operator in other countries providing telecom services to general public of that country or to other telecom operators of the same country.
- (j) **"Successful Bidder(s)"** means the bidder(s) to whom the work in this tender is awarded.

2.0 ELIGIBILITY CONDITIONS:

2.1. Kindly refer to clause 4 of Section – 1 i.e.Detailed NIT and clause-10&11 of this section.

3.0 COST OF BIDDING

3.1. The bidder shall bear all costs associated with the preparation and submission of the bid. The Purchaser will, in no case, be responsible or liable for these costs, regardless of the conduct or outcome of the bidding process.

4.0 DOCUMENTS REQUIRED

4.1 The goods required to be supplied; bidding procedures and contract terms and conditions are prescribed in the Bid Documents. The contents of the Bid documents are specified in the covering letter.

4.2. The Bidder is expected to examine all instructions, forms, terms and specifications in the Bid Documents and clarifications/ amendments/ addenda, if any. Failure to furnish all information required as per the Bid Documents or submission of the bids not substantially responsive to the Bid Documents in every respect will be at the bidder's risk and may result in rejection of the bid. The Bids needs to be submitted online on portal <https://etenders.gov.in>.

4.3. No physical bids will be accepted for the purpose of participation in the e-tender.

5.0 CLARIFICATION OF BID DOCUMENTS

5.1. A prospective bidder, requiring any clarification on the Bid Documents shall notify the Purchaser in writing by FAX or by Email of the Purchaser as indicated in the invitation of Bid. The Purchaser shall respond in writing to any request for the clarification of the Bid Documents, which it receives **21 days prior to the date of opening of the Tenders**. Copies of the query (without identifying the source) and clarifications by the Purchaser shall be sent to all the prospective bidders who have received the bid documents.

5.2. Any clarification issued by BSNL in response to query raised by prospective bidders shall form an integral part of bid documents and shall amount to an amendment of the relevant clauses of the bid documents.

6.0 AMENDMENT OF BID DOCUMENTS

6.1. The Purchaser may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, may modify bid documents by amendments prior to the date of submission of Bids with due notification to prospective bidders.

6.2. The amendments shall be notified in writing by FAX or Email or by Addendum through e-tendering portal to all prospective bidders on the address intimated at the time of purchase of the bid document from the purchaser and these amendments will be binding on them.

6.3. In order to afford prospective bidders a reasonable time to take the amendment into account in preparing their bids, the purchaser may, at its discretion, extend the deadline for the submission of bids suitably.

7.0 DOCUMENTS COMPRISING THE BID

The bid prepared by the bidder shall ensure availability of the following digital components:

(a) Documentary evidence establishing that the bidder is eligible to bid and is qualified to perform the contract if its bid is accepted in accordance with the clause 2 & 10.

(b) Bid Security furnished in accordance with clause 12.

(c) A Clause by Clause compliance as per clause 11.2 (c)

(d) A Bid form and price schedule completed in accordance with clause 8 & 9.

(e) Tender bid document duly signed on each page by the bidder.

8.0 BID FORM

8.1. The bidder shall complete the bid form and appropriate Price Schedule as per the format available on online portal.

9.0 BID PRICES

9.1. The bidder shall give the total composite price inclusive of all Levies & Taxes i.e. Sales Tax & Excise, packing, forwarding, freight and insurance etc. but excluding Octroi/ Entry Tax which will be paid extra at actual, wherever applicable. The basic unit price and all other components of the price need to be individually indicated up to two decimal points only against the goods it proposes to supply under the contract as per the price schedule given in Section 9 Part B(I&II). Prices of incidental services should also be quoted. The offer shall be firm in Indian Rupees. No Foreign exchange will be made available by the purchaser.

9.2. Prices indicated in the Price Schedule shall be entered in the following manner:

(a) The Basic Unit price (Ex-Factory Price) of the goods, Excise duty, Custom duty, Sales Tax, Freight, Forwarding, Packing, Insurance and any other Levies/ Charges already paid or payable by the supplier shall be quoted separately item wise.

(b) The supplier shall quote as per price schedule provided online for all the items given in schedule of requirement at Section 3-part C.

9.3. A bid submitted with an adjustable price quotation will be treated as non-responsive and rejected.

9.4. The prices quoted by the bidder shall be in sufficient detail to enable the Purchaser to arrive at the price of equipment/ system offered.

9.5. "DISCOUNT if any, offered by the bidders shall not be considered unless specifically indicated in the price schedule. Bidders desiring to offer discount shall therefore modify their offers suitably while quoting and shall quote clearly net price taking all such factors like Discount, free supply, etc. into account".

9.6. The price approved by BSNL for procurement will be inclusive of levies and taxes, packing, forwarding, freight and insurance as mentioned in clause 9.1 subject to other terms and condition as stipulated in clause 22.2 of Section 4 Part A. and clause 12 of Sec-5 Part A of Bid-document. Unloading charges at the consignee end shall be borne by the supplier and no separate charges shall be paid for transportation to individual sites for installation.

9.7. The freight by sea for transportation of equipment/Stores from the nearest port in the main land to Andaman & Nicobar Islands will be reimbursed to the supplier at the concessional rates levied by Ministry of Water and Surface Transport on production of proof.

10.0 DOCUMENTS ESTABLISHING BIDDER'S ELIGIBILITY AND QUALIFICATION

10.1. The bidder shall furnish, as part of the bid documents establishing the bidder's eligibility, the following documents or whichever is required as per terms and conditions of Bid Documents.

- a) Valid MSE Certificate, if applicable. In case the ownership of such MSE Entrepreneurs happens to be from SC/ST category, proof in this regard also need to be submitted.
- b) Clause Deleted.
- c) Clause Deleted.
- d) Additional documents to establish the eligibility and qualification of bidder as specified in Section-I and Section-4 Part B.
- e) Power of Attorney as per clause 14.3(a) and (d) and authorization for executing the power of Attorney as per clause 14.3(b) or (c).
- f) Documentary proof of applicable rate of ED/ CD/ Sales Tax/ VAT /Service Tax along with Registration Certificate.
- g) Undertaking duly signed by front bidder and its technology/ consortium partner stating that both of them shall be liable for due performance of the contract jointly and severally.
- h) Certificates from all Directors of the bidder stating that none of their near relatives are working in BSNL in accordance with clause 34.
- i) Certificate of incorporation.
- j) Article or Memorandum of Association or partnership deed or proprietorship deed as the case may be.
- k) List of all Directors including their name(s), Director Identification Number(s) (DIN) and address(es) along with contact telephone numbers of office and residence.
- l) Registration certificate from State Director of Industries or IEM (Industrial Entrepreneur memorandum) acknowledgment from Secretariat for Industrial Assistance (SIA), Ministry of Industries, Government of India.
- m) Approval from Reserve Bank of India/ SIA in case of foreign collaboration.

10.2. Documentary evidence for financial and technical capability.

- a) The bidder shall furnish audited Annual Report and /or a certificate from its bankers to assess its solvency/financial capability.
- b) The bidder shall furnish documentary evidence about technical and production capability necessary to perform the contract.

10.3. In order to enable the Purchaser to assess the proven-ness of the system offered, the bidder shall provide documentary evidence regarding the system being offered by him.

10.4. Not applicable.

10.5. A signed undertaking from Authorized Signatory of the bidder that shall certify that all components/ parts/ assembly shall be original, new components/ parts/ assembly and that no refurbished/ duplicate/ second hand components/ parts/ assembly are being used or shall be used.

10.6. Tender document duly signed & stamped in all pages.

11.0 DOCUMENTS ESTABLISHING GOODS' CONFORMITY TO BID DOCUMENTS

11.1. Pursuant to clause 7, the bidder shall furnish, as part of its bid, documents establishing the conformity of its bid to the Bid Documents of all goods and services which he proposes to supply under the contract.

11.2. The documentary evidences of the "goods and services" conformity to the Bid Documents may be, in the form of literature, drawings, data etc. and the bidder shall furnish:

- (a) a detailed description of goods with essential technical and performance characteristics;
- (b) a list, giving full particulars including available sources and current prices of all spare parts, special tools, etc., necessary for the proper and continuous functioning of the goods for a period of three years following commencement of use of the goods by the purchaser, and
- (c) a clause-by-clause compliance on the purchaser's Technical Specifications and Commercial Conditions demonstrating substantial responsiveness to the Technical Specifications and Commercial Conditions. In case of deviations, a statement of the deviations and exception to the provision of the Technical Specifications and Commercial Conditions shall be given by the bidder. A bid without clause-by-clause compliance of the Scope of Work, Technical Specifications, SOR (Section-3 Part A, B & C), General (Commercial) Conditions & Special (Commercial) Conditions shall not be considered.

11.3. For the purpose of compliance to be furnished pursuant to the clause 11.2(c) above, the bidder shall note that the standards for the workmanship, material and equipment and reference to the brand names or catalog number, designated by the Purchaser in its Technical specifications are intended to be descriptive only and not restrictive.

12.0 BID SECURITY / EMD

12.1. The bidder shall furnish, as part of its bid, a bid security as mentioned in Section-1(DNIT).

12.2. The MSE bidders with NSIC under their single point Registration Scheme or District Industries Center (DIC) or Khadi and Village Industries Commission (KVIC) or Khadi Village and Industries Board (KVIB) or Coir Board or Directorate of handicrafts and Handlooms or any other body specified by Ministry of MSME or MSE having Udyog Aadhar Memorandum for the goods / services covered under this tender document are exempted from payment of bid security:

(As per Letter No. CA/MMT/10-10/2017 DT 24.05.2018, of Corporate Office New Delhi, Registration of Udyog Aadhar Memorandum by Ministry of Micro Small and Medium Enterprises (MSME) Vendors on Central Public Procurement Portal (CPPP) is mandatory from 01-04-2018 and shall submit the declaration by the vendors. The bidders who fails to register UAM number shall not be able to eligible the benefits available to MSEs as contained in Public Procurement Policy for MSEs Order,2012 issued by MSME.)

- a) A proof regarding valid registration with body specified by Ministry of Micro, Small & Medium Enterprise for the tendered items will have to be attached along with the bid.
- b) The enlistment certificate issued by MSE should be valid on the date of opening of tender.
- c) MSE unit is required to submit its monthly delivery schedule wherever applicable.
- d) If a vendor registered with body specified by Ministry of Micro, Small & Medium Enterprise claiming concessional benefits is awarded work by BSNL and subsequently fails to obey any of the contractual obligations, he will be debarred from any further work/ contract by BSNL for one year from the date of issue of such order.

12.3. The bid security is required to protect the purchaser against the risk of bidder's conduct, which would warrant the forfeiture of bid security pursuant to Para 12.7.

12.4. A bid not secured in accordance with Para 12.1 & 12.2 shall be rejected by the Purchaser being non-responsive at the bid opening stage and archived unopened on e-tender portal for e-tenders.

12.5. The bid security of the unsuccessful bidder will be discharged/ returned as promptly as possible and within 30 days of finalization of the tender or expiry of the period of the bid validity period prescribed by the purchaser pursuant to clause 13.

12.6. The successful bidder's bid security will be discharged upon the bidder's acceptance of the advance purchase order satisfactorily in accordance with clause 27 and furnishing the performance security, except in case of L-1 bidder, whose EMBG/EMD shall be released only after the finalization of ordering of complete tendered quantity in pursuance to clause no. 24.4 & 27.3 of this section.

12.7. The bid security may be forfeited:

- a) If the bidder withdraws or amends its bid or impairs or derogates from the bid in any respect during the period of bid validity specified by the bidder in the bid form or extended subsequently; or
- b) If the bidder does not accept the APO/ AWO and/ or does not submit PBG & sign the contract/ agreement in accordance with clause 28.

Note: - The bidder shall mean individual company/ firm or the front bidder and its technology/ consortium partner, as applicable.

13. PERIOD OF VALIDITY OF BIDS

13.1. Bid shall remain valid for period specified in clause 2 of Tender Information. A bid valid for a shorter period shall be rejected by the purchaser being non-responsive.

13.2. In exceptional circumstances, the purchaser may request the consent of the bidder for an extension to the period of bid validity. The request and the response thereto shall be made in writing. The bid security provided under clause 12 shall also be suitably extended. The bidder may refuse the request without forfeiting its bid security. A bidder accepting the request and granting extension will not be permitted to modify its bid.

14. FORMAT AND SIGNING OF BID

14.1. The bidder shall submit his bid, online complying all eligibility conditions, other terms and conditions of tender document to be read along with the clarifications and amendments issued in this respect. All the documents must be authenticated, using Digital Signature by the authorized person. The letter of authorization shall be indicated by written power-of-attorney accompanying the bid.

14.2. The bid shall contain no interlineations, erasures or overwriting except as necessary to correct errors made by the bidder in which case such corrections shall be signed by the person or persons signing the bid. All pages of the original bid, except for un-amended printed literatures, shall be digitally signed by the person or persons signing the bid.

14.3. Power of Attorney

(a) The power of Attorney should be submitted and executed on the non-judicial stamp paper of appropriate value as prevailing in the concerned states(s) and the same be attested by a Notary public or registered before Sub-registrar of the state(s) concerned.

(b) The power of Attorney be executed by a person who has been authorized by the Board of Directors of the bidder in this regard, on behalf of the Company/ institution/ Body corporate.

(c) In case of the bidder being a firm, the said Power of Attorney should be executed by all the partner(s) in favour of the said Attorney.

(d) Attestation of the specimen signatures of authorized signatory by the Company's/ firm's bankers shall be furnished. Name, designation, Phone number, mobile number, email address and postal address of the authorized signatory shall be provided.

15. Online Submission of BIDS

The bid should be submitted Online. **In online Tendering system there is Two Stage Bidding & Two Envelope System.**

The Techno-Commercial and the Financial bids needs to be submitted simultaneously. All the relevant documents need to be uploaded online and the financial bid to be filled in online as per the online form / Template available.

16. SUBMISSION OF BIDS

16.1. Bids must be submitted online by the bidders as per the Key Dates.

16.2. The Purchaser at his discretion may extend the deadline for submission of bids by amending the online Schedule in accordance with clause 6, in which case all rights and obligations of the purchaser and bidders previously subject to the deadline will thereafter be subjected to the extended deadline.

16.3. The bidder shall submit its bid offers online. He may include alternate offer, if permissible as per the bid online only as per the online format available. However, not more than one independent and complete offer shall be permitted from the bidder.

17. LATE BIDS

17.1. No bid shall be accepted online by E-Tender Portal bidding process after the specified deadline for submission of bids prescribed by the purchaser.

18. MODIFICATION AND WITHDRAWAL OF BIDS

18.1 The bidder may modify, revise his bid online after submission prior to deadline prescribed for submission of bid i.e. as per the Tender Schedule Date.

18.2. The bidder's modification, revision or withdrawal shall have to be online and digitally authenticated as per clause 15.

18.3. No bid shall be modified subsequent to the deadline for submission of bids.

19. OPENING OF BIDS BY PURCHASER

19.1. The purchaser shall open bids online (in case of e-Tenders) or physically (in case of manual bidding process) in the presence of the authorized representatives of bidders online (in case of e-Tenders) or physically present (in case of e-Tenders as well as manual bidding process) who chose to attend, at time & date specified in Clause 7 of D NIT(Section-1) on due date.

The bidder's representatives, who are present, shall sign in an attendance register. Authority letter to this effect shall be submitted by the authorized representatives of bidders before they are allowed to participate in bid opening (A Format is given in enclosed in Section-7 C).

- 19.2** A maximum of two representatives of any bidder shall be authorized and permitted to attend the bid opening.
- 19.3** Name of envelopes to be opened & information to be read out by Bid Opening Committee
- (i) In Single stage bidding & single envelope system; techno-commercial bid & financial Bid will be opened on the date of tender opening given in NIT.
 - (ii) In Single stage bidding & two envelopes system; the bids will be opened in 2 stages i.e. the techno-commercial bid shall be opened on the date of tender opening given in NIT. The financial bid will not be opened on the Date of opening of techno commercial bids in this case & sealed financial bids will be handed over to DGM (MMT), BSNL, CO./ Other section in BSNL, CO./ 'MM' cell in circle/ SSA offices (as applicable) for retention. Thereafter the CET will evaluate Techno-commercial bids & the report of CET will be approved by competent authority. The financial bids of those bidders who are approved to be techno-commercially compliant by the competent authority, will be opened by TOC in front of techno commercially eligible bidders/ authorized representatives by sending them a suitable notice.
 - (iii) The following information should be read out at the time of Techno-commercial bid opening: -
 - a) Name of the Bidder
 - b) Name of the item
 - c) EMD amount & validity and acceptability
 - d) Information in respect of eligibility of the bidder.
 - e) Details of bid modification/ withdrawal, if applicable.
 - (iv) The following information should be read out at the time of Financial bid opening: -
 - a) Name of the Bidder
 - b) Name of the item
 - c) Quantities/prices quoted in the bid
 - d) Discount, if offered
 - e) Taxes & levies
- 19.4** The date fixed for opening of bids, if subsequently declared as holiday by the BSNL, the revised date of schedule will be notified. However, in absence of such notification, the bids will be opened on next working day, time and venue remaining unaltered.

20. CLARIFICATION OF BIDS

20.1 To assist in the examination, evaluation and comparison of bids, the purchaser may, at its discretion ask the bidder for the clarification of its bid. The request for the clarification and the response shall be in writing. **However, no post bid clarification at the initiative of the bidder shall be entertained.**

20.2 If any of the documents, required to be submitted along with the technical bid is found wanting, the offer is liable to be rejected at that stage. However, the purchaser at his discretion may call for any clarification regarding the bid document within a stipulated time period. In case of non-compliance to such queries, the bid will be out rightly rejected without entertaining further correspondence in this regard.

21. PRELIMINARY EVALUATION

21.1 Purchaser shall evaluate the bids to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed and whether the bids are generally in order.

21.2. Arithmetical errors shall be rectified on the following basis. Based on the quoted percentage of duties and taxes, Freight etc. the amounts quoted thereof shall be worked out and rounded off to 2 decimal points. In case the unit price quoted in column 15 does not tally with its breakup quoted in col. 8,10, 11, 13 & 14, the same shall be corrected by summing up the breakups. If there is a discrepancy between the unit price and total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price shall be corrected by the purchaser.

21.3. If there is a discrepancy between words and figures, the amount in words shall prevail. If the supplier does not accept the correction of the errors, its bid shall be rejected.

21.4. Prior to the detailed evaluation pursuant to clause 22, the Purchaser will determine the substantial responsiveness of each bid to the Bid Document. For purposes of these clauses, a substantially responsive bid is one which confirms to all the terms and conditions of the Bid Documents without material deviations. The purchaser's determination of bid's responsiveness shall be based on the contents of the bid itself without recourse to extrinsic evidence.

21.5. A bid, determined as substantially non-responsive will be rejected by the purchaser and shall not subsequent to the bid opening be made responsive by the bidder by correction of the non-conformity.

21.6. The Purchaser may waive any minor infirmity or non-conformity or irregularity in a bid which doesn't constitute a material deviation, provided such waiver doesn't prejudice or affect the relative ranking of any bidder.

22. EVALUATION AND COMPARISON OF SUBSTANTIALLY RESPONSIVE BIDS

22.1. The Purchaser shall evaluate in detail and compare the bids previously determined to be substantially responsive pursuant to clause 21.

22.2. The evaluation and comparison of responsive bids shall be done on the basis of Net cost to BSNL on the prices of the goods offered along with all applicable Taxes, packing Forwarding Freight & Insurance charges etc. as arrived in Col. 16 of Price schedule in Section 9 Part-B Part-I (Indigenous items) and Col 22 of Price schedule in Section 9 Part-B Part-II (Imported items) of the Bid-document after arithmetical correction in the manner laid down in clause 21.2 above but excluding taxes which are creditable to BSNL. Further, the bidder is also required to mention the taxes(if any) applicable on the movement of Goods.

(a) "Duties & Taxes for which the firm has to furnish GST Challans/ Tax Invoices will be indicated separately in the PO/APO.

(b) Suppliers should furnish the correct HSN/SAC Classification /Customs tariff Head in the price Schedule. If the credit for the Duties, Taxes and CESS under provision / Rules under GST Law is found to be not admissible at any stage subsequently owing to wrong furnishing of Tariff Head, then the suppliers will be liable to refund such non-admissible amount, if already paid, along with penalty and interest if charged by the concerned authority.

(c) In case the Duties & Taxes and CESS which are not eligible for Input Tax Credit (ITC) as per the quotes indicated in the price schedule by the suppliers and subsequently at any stage it is found that Credit for such Duties & Taxes and CESS is admissible as per provision of GST Law, then the supplier will be liable to refund the amount equivalent to such Duties, Taxes and CESS if already paid to them. Provided the credit can be claimed within the time prescribed under the applicable legislation and BSNL has all documents to claim such credit. The refund is also subject to the bidder performing necessary Act for enabling BSNL to claim the credit viz. Upload the information on GSTN. However, the purchaser may allow the supplier to submit necessary documents in this regard which may enable the purchaser to avail the Input Tax Credit provided such credit is still available for the amount so paid as per provision of GST Law.

(d) The purchaser reserves the right to ask the bidders to submit documentary proof confirming the correct HSN/HAC Classification/ Customs tariff Head from the CGST/SGST/IGST Officer or Customs authority where the HSN or SAC Classification / Customs tariff Head furnished against the particular tendered item by different bidders differs from each other or the same is found apparently not furnished in accordance with GST Act/ Customs Tariff notifications.

(e) "If the supplier fails to furnish necessary supporting documents i.e. Tax Invoices / Customs invoices etc. in respect of the Duties, taxes and CESS which are eligible for Input Tax Credit, the amount pertaining to such Duties, Taxes and Cesses will be deducted from the payment due to the firm."

(f) If the supplier fails to perform necessary compliances which would any manner restricts BSNL to claim input tax credit, then the amount pertaining to such duties, taxes and cesses will be deducted from the payment due to the supplier.

(g) If the supplier does not disclose the correct details on the invoice or on the GSTN viz, GSTIN, place of supply, etc. Which restrict BSNL to claim input tax credit, then the amount pertaining to such duties, taxes and cesses will be deducted from the payment due to the supplier.

22.3. TENDER EVALUATION:

The tender shall be evaluated as per the rates quoted by the bidders in the price Schedule of the tender in Section-9 Part B1 on net cost to BSNL.

22.3.1. AMC charges quoted by the bidders in the price schedule of section-9 Part B2 will be considered separately for price evaluation as entering in to AMC is optional for BSNL, the rates quoted will be considered separately if BSNL intends for AMC at a later stage.

22.3.2. Though AMC is optional for BSNL, it is mandatory for the bidders to quote the AMC charges in the price schedule of Section-9 Part B2.

23. CONTACTING THE PURCHASER

23.1. Subject to Clause 20, no bidder shall try to influence the Purchaser on any matter relating to its bid, from the time of the bid opening till the time the contract is awarded.

23.2. Any effort by a bidder to modify its bid or influence the purchaser in the purchaser's bid evaluation, bid comparison or contract award decision shall result in the rejection of the bid.

24. PLACEMENT OF ORDER

24.1. The Purchaser shall consider placement of orders for commercial supplies only on those eligible bidders whose offers have been found technically, commercially and financially acceptable and whose goods have been type approved/ validated by the purchaser. The Purchaser reserves the right to counter offer price(s) against price(s) quoted by any bidder.

24.2. The ordering price of any bidder shall not exceed the lowest evaluated package price. However, at a later stage if there is any increase in Govt. duties/Taxes within scheduled delivery date, the unit prices with applicable revised duties/taxes will be paid to suppliers irrespective of their ranking Viz., L1/L2. /L3... etc. keeping other levies & charges unchanged.

24.3. The purchaser reserves the right for the placement of order of entire tendered quantity on the L-1 bidder with the lowest evaluated price.

24.4. Derated clause : Deleted (because one responsive bidder).

24.5 P.O. will be placed only after satisfactory demonstration of the Servers by the bidder as per the tender specification.

25. PURCHASER'S RIGHT TO VARY QUANTITIES – Deleted (As the qty is only One)

26. PURCHASER'S RIGHT TO ACCEPT ANY BID AND TO REJECT ANY OR ALL BIDS

The Purchaser reserves the right to accept or reject any bid, and to annul the bidding process and reject all bids, at any time prior to award of contract without assigning any reason whatsoever and without thereby incurring any liability to the affected bidder or bidders on the grounds of purchaser's action.

27. ISSUE OF ADVANCE PURCHASE ORDER

27.1. The issue of an Advance Purchase Order shall constitute the intention of the Purchaser to enter into contract with the bidder.

27.2. The bidder shall within 14 days of issue of the advance purchase order, give its acceptance along with performance security in conformity with the proforma provided with the bid document at Section-7(B)

27.3. L-1 bidder may be issued Advanced Purchase Order (APO) in two stages. The first APO shall be issued for L-1 quantity as defined in clause above. The second APO may be issued to L-1 bidder only when the Purchaser exercises the right for placement of order on balance tendered quantity on the bidder with the lowest evaluated price in conformity to Clause 24.3 of Section 4 Part A.

28. SIGNING OF CONTRACT

28.1. The issue of Purchase order shall constitute the award of contract on the bidder.

28.2. Upon the successful bidder furnishing performance security pursuant to clause 27, the Purchaser shall discharge the bid security in pursuant to clause 12, except in case of L-1 bidder, whose EMBG/ EMD shall be released only after finalization of ordering of complete tendered quantity in pursuance to clause no. 24.4 & 27.3 of this section.

29. ANNULMENT OF AWARD

Failure of the successful bidder to comply with the requirement of clause 27 & 28 shall constitute sufficient ground for the annulment of the award and the forfeiture of the bid security in which event the Purchaser may make the award to any other bidder at the discretion of the purchaser or call for new bids.

30. QUALITY ASSURANCE REQUIREMENTS

The supplier shall have Quality Management System supported and evidenced by the following:

- (a)** A Quality Policy.
- (b)** A management representative with authority and responsibility for fulfilling QA requirements and for interfacing with purchaser in the matters of Quality.
- (c)** Not Applicable.
- (d)** System of Inward Good Inspection.
- (e)** Not Applicable.
- (f)** System for tracing the cause for non-conformance (traceability) and segregating product which don't conform to specifications.
- (g)** Configuration management and change-control mechanism.
- (h)** A quality plan for the product.
- (i)** Periodical internal quality audits.
- (j)** Not Applicable.

31. REJECTION OF BIDS

31.1. While all the conditions specified in the Bid documents are critical and are to be complied, special attention of bidder is invited to the following clauses of the bid documents. Non-compliance of any one of these shall result in outright rejection of the bid.

- a)** Clauses 12.1, 12.2 & 13.1 of Section- 4 Part A: The bids will be rejected at opening stage if Bid security is not submitted as per Clauses 12.1 & 12.2 and bid validity is less than the period prescribed in Clause 13.1 mentioned above.
- b)** Clause 2 & 10 of Section-4Part A: If the eligibility condition as per clause 2 of Section 4 Part A is not met and/ or documents prescribed to establish the eligibility as per Clause 10 of section 4 Part A are not enclosed, the bids will be rejected without further evaluation.
- c)** Clause 11.2 (c) of Section-4 Part A: If clause-by-clause compliance as well as deviation statements as prescribed are not given, the bid will be rejected at the stage of primary evaluation.
- d)** While giving compliance to Section-5 Part A, General Commercial conditions, Section-4 Part B, Special Instructions to Bidders, Section-5B Special (Commercial) Conditions of Contract and Section-3 Technical Specifications ambiguous words like "Noted", "Understood", "Noted & Understood" shall not be accepted as complied. Mere "Complied" will also be not sufficient, reference to the enclosed documents showing compliance s must be given.
- e)** Section-9 Price Schedule: Prices are not filled in as prescribed in price schedule.
- f)** Section-4 Part A clause 9.5 on discount which is reproduced below: -
"Discount, if any, offered by the bidder shall not be considered unless specifically indicated in the price schedule. Bidders desiring to offer discount shall therefore modify their offer suitably while quoting and shall quote clearly net price taking all such factors like Discount, free supply etc. into account".

31.2. Before outright rejection of the Bid by Bid-opening team for non-compliance of any of the provisions mentioned in clause 31.1(a), 31.1(b) of Section-4PartA, the bidder company is given opportunity to explain their position, however if the person representing the company is not satisfied with the decision of the Bid opening team, he/they can submit the representation to the Bid opening team immediately but in no case after closing of the tender process with full justification quoting specifically the violation of tender condition if any.

31.3. Bid opening team will not return the bids submitted by the bidders on the date of tender opening event if it is liable for rejection and will preserve the bids in sealed cover as submitted by taking the signatures of some of the desirous representatives of the participating bidder/companies present on the occasion.

31.4. The in-charge of Bid opening team will mention the number of bids with the name of the company found unsuitable for further processing on the date of tender opening and number of representations received in Bid opening Minutes and if Bid opening team is satisfied with the argument of the bidder/company mentioned in their representation and feel that there is prima-facie fact for consideration, the in-charge of the bid opening team will submit the case for review to Officer competent to approve the tender as early as possible preferably on next working day and decision to this effect should be communicated to the bidder company within a week positively. Bids found liable for rejection and kept preserved on the date of tender opening will be returned to the bidders after issue of P.O. against the instant tender.

31.5. If the reviewing officer finds it fit to open the bid of the petitioner, this should be done by giving three (working) days' notice to all the participating bidders to give opportunity to participants desirous to be present on the occasion.

32. ACTION BY PURCHASER AGAINST BIDDER(S)/ VENDOR(S) IN CASE OF DEFAULT.

In case of default by Bidder(s)/ Vendor(s) such as

- a)** Does not supply the equipment in time;
- b)** Equipment does not perform satisfactory in the field in accordance with the specifications;
- c)** Or any other default whose complete list is enclosed in Appendix-1.

Purchaser will take action as specified in Appendix-1 of this section.

Appendix-1 to Section 4 Part A of referred at clause 32

S. No.	Defaults of the bidder / vendor.	Action to be taken
A	B	C
1(a)	Submitting fake / forged	i) Rejection of tender bid of respective Vendor. ii) Banning of business for 3 years which implies barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL for 3 years from date of issue of banning order. iii) Termination/ Short Closure of POWO, if issued. This implies non-acceptance of further supplies / work & services except to make the already received material work/ complete work in hand.
	a) Bank Instruments with the bid to meet terms & condition of tender in respect of tender fee and/ or EMD;	
	b) Certificate for claiming exemption in respect of tender fee and/ or EMD;	
	and detection of default at any stage from receipt of bids till award of APO/ issue of POWO.	
Note 1:- However, in this case the performance guarantee if alright will not be forfeited.		
Note 2:- Payment for already received supplies/ completed work shall be made as per terms & conditions of PO/ WO.		
1(b)	Submitting fake / forged documents towards meeting eligibility criteria such as experience capability, supply proof, registration with Sales Tax, Income Tax departments etc and as supporting documents towards other terms & conditions with the bid to meet terms & condition of tender:	
	<i>(i) If detection of default is prior to award of APO</i>	i) Rejection of Bid & ii) Forfeiture of EMD.
	<i>(ii) If detection of default after issue of APO but before receipt of PG/ SD (DD, BG etc.)</i>	i) Cancellation of APO, ii) Rejection of Bid & iii) Forfeiture of EMD.
	<i>(iii) If detection of default after receipt of PG/ SD (DD, BG etc.).</i>	i) Cancellation of APO ii) Rejection of Bid & iii) Forfeiture of PG/ SD. However on realization of PG/ SD amount, EMD, if not already released shall be returned.
<i>(iv) If detection of default after issue of PO/ WO</i>	i) Termination/ Short Closure of POWO and Cancellation of APO ii) Rejection of Bid & iii) Forfeiture of PG/ SD. However on realization of PG/ SD amount, EMD, if not released shall be returned.	
Note 3:- However, settle bills for the material received in correct quantity and quality if pending items do not affect working or use of supplied items.		
Note 4:- No further supplies are to be accepted except that required to make the already supplied items work.		

S. No.	Defaults of the bidder / vendor.	Action to be taken
A	B	C
2	<p>If vendor or his representative uses violent/ coercive means viz. Physical / Verbal means to threatens BSNL Executive / employees and/ or obstruct him from functioning in discharge of his duties & responsibilities for the following:</p> <p>a) Obstructing functioning of tender opening executives of BSNL in receipt/ opening of tender bids from prospective Bidders, suppliers/ Contractors.</p> <p>b) Obstructing/ Threatening other prospective bidders i.e. suppliers/ Contractors from entering the tender venue and/ or submitting their tender bid freely.</p>	<p>Banning of business for 3 years which implies Barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL for 3 years from date of issue of banning order.</p>
3	<p>Non-receipt of acceptance of APO/ AWO and SD/ PG by L-1 bidder within time period specified in APO/ AWO.</p>	<p>Forfeiture of EMD.</p>
4.1	<p>Failure to supply and/ or Commission the equipment and /or execution of the work at all even in extended delivery schedules, if granted against PO/ WO.</p>	<p>i) Termination of PO/ WO.</p> <p>ii) Under take purchase/ work at the risk & cost of defaulting vendor.</p> <p>iii) Recover the excess charges if incurred from the PG/ SD and outstanding bills of the defaulting Vendor.</p>
4.2	<p>Failure to supply and/ or Commission the equipment and /or execution of the Work in full even in extended delivery schedules, if granted against PO/ WO.</p>	<p>i) Short Closure of PO/ WO to the quantity already received by and/ or commissioned in BSNL and/ or in pipeline provided the same is usable and/or the Vendor promises to make it usable.</p> <p>ii) Under take purchase/ work for balance quantity at the risk & cost of defaulting vendor.</p> <p>iii) Recover the excess charges if incurred from the PG/ SD and outstanding bills of the defaulting Vendor.</p>
5.1	<p>The supplied equipment does not perform satisfactory in the field in accordance with the specifications mentioned in the PO/ WO/Contract.</p>	<p>i) If the material is not at all acceptable, then return the non-acceptable material (or its part) & recover its cost, if paid, from the o/s bills/ PG/ SD.</p> <p>OR</p> <p>ii) If the material is inducted in network & it is not possible to return it and/ or material is acceptable with degraded performance, the purchaser may determine the price for degraded equipment (Financial penalty = Price – price determined for degraded equipment) himself and/ or through a committee.</p> <p>Undertake recovery of financial penalty from outstanding dues of vendor including PG/ SD.</p>

S. No.	Defaults of the bidder / vendor.	Action to be taken
A	B	C
5.2	Major quality problems (as established by a joint team / committee of User unit(s) and QA Circle) / performance problems and non-rectification of defects (based on reports of field units and QA circle).	<p>i) If the material is not at all acceptable, then return the non-acceptable material (or its part) & recover its cost, if paid, from the o/s bills/ PG/ SD; OR</p> <p>ii) If the material is inducted in network & it is not possible to return it and/ or material is acceptable with degraded performance, the purchaser may determine the price for degraded equipment (Financial penalty = Price – price determined for degraded equipment) himself and/ or through a committee. Undertake recovery of financial penalty from outstanding dues of vendor including PG/ SD; and</p> <p>iii) Withdrawal of TSEC/ IA issued by QA Circle.</p>
6	<p>Submission of claims to BSNL against a contract</p> <p>(a) for amount already paid by BSNL.</p> <p>(b) for Quantity in excess of that supplied by Vendor to BSNL.</p> <p>(c) for unit rate and/ or amount higher than that approved by BSNL for that purchase.</p> <p>Note 5:- The claims may be submitted with or without collusion of BSNL Executive/ employees.</p> <p>Note 6:- This penalty will be imposed irrespective of the fact that payment is disbursed by BSNL or not.</p>	<p>i) Recovery of over payment from the outstanding dues of Vendor including EMD/ PG & SD etc. and by invoking 'Set off' clause 21 of Section 5 Part A or by any other legal tenable manner.</p> <p>ii) Banning of Business for 3 years from date of issue of banning order or till the date of recovery of over payment in full, whichever is later.</p>
7	<p>Network Security/ Safety/ Privacy:- If the vendor tampers with the hardware, software/ firmware or in any other way that</p> <p>a) Adversely affects the normal working of BSNL equipment(s) and/ or any other TSP through BSNL.</p> <p>b) Disrupts/ Sabotages functioning of the BSNL network equipments such as exchanges, BTS, BSC/ MSC, Control equipment including IN etc., transmission equipments but not limited to these elements and/ or any other TSP through BSNL.</p> <p>c) tampers with the billing related data/ invoicing/ account of the Customer/ User(s) of BSNL and/ or any other TSP(s).</p> <p>d) hacks the account of BSNL Customer for unauthorized use i.e. to threaten others/ spread improper news etc.</p> <p>e) undertakes any action that affects/ endangers the security of India.</p>	<p>i) Termination of PO/ WO.</p> <p>ii) Banning of business for 3 years which implies barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL for 3 years from date of issue of banning order.</p> <p>iii) Recovery of any loss incurred on this account from the Vendor from its PG/ SD/ O/s bills etc.</p> <p>iv) Legal action will be initiated by BSNL against the Vendor if required.</p>

S. No	Defaults of the bidder / vendor.	Action to be taken
A	B	C
8	If the vendor is declared bankrupt or insolvent or its financial position has become unsound and in case of a limited company, if it is wound up or it is liquidated.	<p>i) Termination/ Short Closure of the PO/ WO.</p> <p>ii) Settle bills for the quantity received in correct quantity and quality if pending items do not affect working or use of supplied items.</p> <p>iii) No further supplies are to be accepted except that required to make the already supplied items work.</p> <p>iv) In case of turnkey projects, If the material is commissioned and is usable without any degradation of performance, then settle bills for the acceptable equipment/ material (or its part).</p> <p>v) In case of turnkey projects, if the material is inducted in network & it is not possible to return it and/ or material is acceptable with degraded performance, the purchaser may determine the price for degraded equipment (Financial penalty = Price – price determined for degraded equipment) himself and/ or through a committee.</p> <p>Undertake recovery of financial penalty from outstanding dues of vendor including PG/ SD.</p>
9	In the event of the vendor, its proprietor, Director(s), partner(s) is / are convicted by a Court of Law following prosecution for offences involving moral turpitude in relation to the business dealings.	<p>i) Termination/ Short Closure of the PO/ WO.</p> <p>ii) Settle bills for the material received in correct quantity and quality if pending items do not affect working or use of supplied items.</p> <p>iii) No further supplies are to be accepted except that required to make the already supplied items work.</p> <p>iv) In case of turnkey projects, If the material is commissioned and is usable without any degradation of performance, then settle bills for the acceptable equipment/ material (or its part).</p> <p>v) In case of turnkey projects, If the material is inducted in network & it is not possible to return it and/ or material is acceptable with degraded performance, the purchaser may determine the price for degraded equipment (Financial penalty = Price – price determined for degraded equipment) himself and/ or through a committee.</p> <p>Undertake recovery of financial penalty from outstanding dues of vendor including PG/ SD</p>
10	If the vendor does not return/ refuses to return BSNL's dues:	i) Take action to appoint Arbitrator to adjudicate the dispute.
	a) in spite of order of Arbitrator.	<p>i) Termination of contract, if any.</p> <p>ii) Banning of business for 3 years which implies barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL from date of issue of banning order or till the date by which vendor clears the BSNL's dues, whichever is later.</p> <p>iii) Take legal recourse i.e. filing recovery suite in appropriate court.</p>
	b) in spite of Court Orders.	<p>i) Termination of contract, if any.</p> <p>ii) Banning of business for 3 years which implies barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL from date of issue of banning order or till the date by which vendor clears the BSNL's dues, whichever is later.</p>

S. No.	Defaults of the bidder / vendor.	Action to be taken
A	B	C
11	If the Central Bureau of Investigation/ Independent External Monitor (IEM) / Income Tax/ Sales Tax/ Excise / Custom Departments recommends such a course	Take Action as per the directions of CBI or concerned department.
12	<p>The following cases may also be considered for Banning of business:</p> <p>(a) If there is strong justification for believing that the proprietor, manager, MD, Director, partner, employee or representative of the vendor/ supplier has been guilty of malpractices such as bribery, corruption, fraud, substitution of tenders, interpolation, misrepresentation with respect to the contract in question.</p> <p>(b) If the vendor/ supplier fails to execute a contract or fails to execute it satisfactorily beyond the provisions of Para 4.1 & 4.2.</p> <p>(c) If the vendor/ supplier fails to submit required documents/ information, where required.</p> <p>(d) Any other ground which in the opinion of BSNL is just and proper to order for banning of business dealing with a vendor/ supplier.</p>	<p>i) Banning of business for 3 years which implies Barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL for 3 years from date of issue of banning order.</p>
<p>Note 7: The above penalties will be imposed provided it does not clash with the provision of the respective tender.</p>		
<p>Note 8: -In case of clash between these guidelines & provision of invited tender, the provision in the respective tender shall prevail over these guidelines.</p>		
<p>Note 9: Banning of Business dealing order shall not have any effect on the existing/ ongoing works/ AMC / CAMC (if entered) which will continue along with settlement of Bills.</p>		

33. Clause deleted.

34. NEAR-RELATIONSHIP CERTIFICATE

34.1. The bidder should give a certificate that none of his/ her near relative, as defined below, is working in the units where he is going to apply for the tender. In case of proprietorship firm certificate will be given by the proprietor. For partnership firm certificate will be given by all the partners and in case of limited company by all the Directors of the company excluding Government of India/ Financial institution nominees and independent non-Official part time Directors appointed by Govt. of India or the Governor of the state and full time Directors of PSUs both state and central. Due to any breach of these conditions by the company or firm or any other person the tender will be canceled and Bid Security will be forfeited at any stage whenever it is noticed and BSNL will not pay any damage to the company or firm or the concerned person.

34.2. The Company or firm or the person will also be debarred for further participation in the concerned unit.

34.3. The near relatives for this purpose are defined as: -

(a) Members of a Hindu undivided family.

(b) They are husband and wife.

(c) The one is related to the other in the manner as father, mother, son(s) & Son's wife (daughter in law), Daughter(s) and daughter's husband (son in law), brother(s) and brother's wife, sister(s) and sister's husband (brother in law).

34.4. The format of the certificate is given in Section 6 (B).

35. VERIFICATION OF DOCUMENTS AND CERTIFICATES

The bidder will ensure that all the documents and certificates, including experience/ performance and self-certificates submitted by him are correct and genuine before enclosing them in the bid. The onus of proving genuineness of the submitted documents would rest with the bidder.

If any document/ paper/ certificate submitted by the participant bidder is found / discovered to be false / fabricated / tempered / manipulated either during bid evaluation or during award of contract or thereafter, then the Purchaser will take action as per Clause-1 of Appendix-1 of this section.

36. Security Clause as per latest guidelines and requirement

Mandatory Licensing requirements with regards to security related concerns issued by the Government of India from time-to-time shall be strictly followed and appropriate clauses shall be added in all bid documents. Necessary guidelines in this regard shall be issued separately.

37. Clause Deleted.

**SECTION-4 Part B
SPECIAL INSTRUCTIONS TO BIDDERS**

The Special Instructions to Bidders shall supplement the 'Instructions to Bidders and in case of any conflict with those in Section-4 Part A i.e. GENERAL INSTRUCTIONS TO BIDDERS (GIB), the provisions herein shall prevail.

1. Eligibility Conditions

The bidders should conform to the eligibility conditions as per Clause-4 of Section-1 Part-A of Detailed NIT (DNIT).

2. Bid Security

The bank guarantee for bid security or Micro & Small Enterprise (MSE) registration certificate for claiming exemption from submission of bid security, as prescribed in clauses 12.1 & 12.2 of Section-4 A of the bid document should be submitted by the bidder in a separate cover. The bank guarantee so submitted shall be as per the format given in Section-7 (B) on prescribed judicial paper with stamps of proper value and should contain full address of the issuing branch of the bank with its telephone number and FAX number.

3. Distribution of Quantity

The Purchaser intends to limit the number of technically and commercially responsive one bidder from the list of such bidders arranged in increasing order of their evaluated prices starting from the lowest for the purpose of ordering against this tender.

Section- 4 Part C
E-tendering Instructions to Bidders

(eTS) adopted by BHARAT SANCHAR NIGAM LIMITED through portal (website)
<https://etenders.gov.in/>

1. Registration of the Contractors/Bidders: All the Contractors intending to participate in the tenders floated online using Electronic Tendering System (ETS) are required to get registered on the e-Tender Portal (website) <https://etenders.gov.in/>

Only after the concerned officer of NIC approves the Registration / Empanelment of the contractor online, the contractor shall be allowed to participate in the tenders floated by BSNL using the Electronic Tendering System.

After successful Registration on above mentioned portal you will get a User ID and Password to access the website.

a. Viewing of Online Tenders : The contractors/bidders can view tenders floated on online Electronic Tendering System (ETS) hereinafter referred as “e-Tendering System” through portal (website). They can view the details like online scheduled dates (Key Dates), Tender Notice, Terms and Conditions, drawing (if any) and any other information.

To download through work flow, they need to login on to the above portal and can download the tender documents of an e Tender.

b. Key Dates: The contractors/bidders can view the Online Scheduled dates of e tendering System (time schedule) hereinafter referred as “**Key Dates**” for all the tenders floated using the online Electronic tendering system on above mentioned portal (website).

c. The bidders are strictly advised to follow dates and time as mentioned in Key Dates of a particular tender. The date and time will be binding on all the bidders. The bidders are required to complete the stage within the stipulated time as per the schedule (Key Dates) to continue their participation in the tender. All online activities are time tracked and the system enforces time locks that ensure that no activity or transaction can take place outside the start and end dates and time of the stage as defined.

d. The bidder should ensure that the status of a particular stage should be shown as “Completed” before the expiry date and time of that particular stage and they should possess a copy of receipt of completion of each stage to be performed from their end which should match with the status with their offer on online portal. It will be the sole responsibility of the bidder if the status of a particular stage is “Pending” till the expiry date and time of that stage and he is not able to proceed further in the e-Tendering process.

The Key dates are subject to change in case of any amendment in schedule due to any reason stated by the Department.

e. Obtaining a Digital Certificate and its Usage:

i) On e-Tendering System the bids should be Encrypted and Signed electronically with a Digital Signature Certificate (DSC) to establish the identity of the bidder on online Portal.

The Digital Signature Certificate (DSC) has two keys i.e. Public Key and Private Key. The Public Key is used to Encrypt (code) the data and Private Key is used to decrypt (decode) the data. The Encryption means conversion of normal text into coded language whereas decryption means conversion of coded language into normal text. These Digital Signature Certificates (DSCs) are issued by an approved Certifying Authority, by the Controller of Certifying Authorities (CCA India), Government of India.

ii) The bidders may obtain Class III digital certificate from any Certifying Authority or Sub-certifying Authority authorized by the Controller of Certifying Authorities on the portal <http://cca.gov.in>.

iii) The Bid (Online Offer) for a particular e-Tender may be submitted only using the Digital Signature Certificate (DSC), which is used to Encrypt (codified) the data and sign the Hash (Impression of your data) during the stage of Bid Preparation and Hash submission. In case, during the process of a particular e-Tender, the user loses his Digital Certificate (i.e. due to virus attack, hardware problem, operating system problem), he may not be able to submit the bid online. Hence, the users are advised to keep their Digital Signature Certificates in safe custody.

iv) Bidders participating in e-tendering shall check his/her validity of Digital Signature Certificate before bidding in the specific work floated online at the e-Tendering Portal (website)

f. **Tender Download:** The Eligible Bidders can download the Tender Document online from above e-Tendering Portal on or before the Key Dates mentioned in the e-Tender floated.

g. Submission of Bid Hash of online bids:

The bidders are required to prepare their bids on online e-Tendering Portal as mentioned above. During bid preparation the bidders have to send their Public Key of DSC hence they are advised to procure DSCs at earliest to participate in the eTender. They are required to upload the scan copies of Demand Draft for Tender Document Fees and Earnest Money Deposit. Also, bidders are required scan and upload any other documents related to their credentials and submit wherever asked online. The bidders have to prepare their commercial bid online during in this stage only and seal (Encrypt) and digital sign the online bid with their Digital Signature Certificates. The Bidders should take note of any corrigendum being issued on the web portal on a regular basis. They should view and note down or take a printout the Bid Hash submitted and ensure that it matches during “Re-Encryption of Bids” stage. The bidders will not be able to change their technical details and offer (rates) after expiry of due date and time on online portal.

h. **Generation of Super Hash:** After the time of submission of Bid Seal (Hash) by the Contractors/Bidders has lapsed, the bid round will be closed and a "Digitally signed tender Super-Hash" will be generated by concerned BSNL official. This is equivalent to sealing the tender box.

i. **Re-Encryption of Bids:** Once the Generation of Super Hash stage is completed the Contractors /bidders have to decrypt their bids as they are in encrypted mode by their DSC and re-encrypt with Department user’ s Public Key which will be included in the e-Tender. During this process they need use their DSC for decryption of Bids and signing of Bid Hash once again for security. The electronic bids of only those Contractors/bidders who have submitted their bid seals (hashes) within the stipulated time, as per the tender time schedule (Key Dates), will be accepted by the system. A Contractor who does not submit his bid seal (hash) within the stipulated time will not be allowed to submit his bid (Re-Encryption). This stage could be considered as transfer of control to BSNL user.

j. **Opening of Tender (Electronic offers):** The authority receiving the tenders or his duly authorized officer shall first open the "EMD Envelope" (if applicable) of all the contractors/bidders and check for the validity of EMD and other Pre-Qualification Documents such as tender fee etc. if applicable submitted in the “EMD/Technical Envelope” , as required by BSNL. In case, the requirements are incomplete, the Technical Bid/Commercial (whichever is applicable) of the concerned contractor received shall not be opened.

k) The authority shall then open the tenders submitted by the bidders online through the e-tendering Portal (website). They will match the hash of each tender with the hash submitted by the contractors during “Submit Bid Hash” and “Re-Encryption of Bids ” stages. In the event of a mismatch, the offer in question will be rejected after a due process of verification by concerned division of BSNL.

l) Short listing of Bids (Electronic Offers): After the evaluation (online/manual) of a specific Envelope (i.e. EMD or Technical) and offers submitted by contractors, the short listing process will be executed on online e-Tendering Portal only. The result of such short listing process will be available online for viewing to bidders through their respective logins details.

m) **Details of Opened Tenders:** The details techno commercial or financial details (whichever is applicable) will be available for viewing online only by participating bidders in a particular tender through their respective login details.

2. Bid related Information for this Tender:

The entire bid-submission would be online on eTS.

Broad outline of submissions are as follows:

- Submission of Bid Security/ Earnest Money Deposit (EMD) as per the key date.
- Online Downloading the Tender Document as per the Key Date.
- Online Submission of digitally signed copies of the Bids (Techno-Commercial and Financial) as per the Key Dates.

3. Offline Submissions:

The bidder is requested to submit the following documents offline to **DE(OP)CM, Room No.G001, O/o CGM Telecom, BSNL Telangana Circle, Hyderabad-500001** on or before the date & time of submission of bids specified in covering letter of this tender document, in a Sealed Envelope. The envelope shall bear (name of the work), the tender number and the words 'DO NOT OPEN BEFORE' (due date & time).

1. EMD - Bid Security in Original.
2. DD/ Bankers cheque against payment of tender fee.
3. Power of attorney in accordance with clause 14.3 of Section-4 Part A.
4. A copy of the BID document in original duly signed on each page.

4. E-Reverse Auction

E-Reverse Auction would be conducted on Unit/ total package/ net cost to BSNL value for bid evaluation, subsequently after the opening of the Financial-Part.

The following would be parameters for e-Reverse Auction:

S. No.	Parameter	Value
1	Date and Time of Reverse-Auction Bidding Event	Will be communicated to technically responsive bidders after the opening of Financial-part.
2	Duration of Reverse-Auction Bidding Event	1 hour
3	Automatic extension of the 'Reverse-Auction Closing Time', if last bid received is within a 'Pre-defined Time-Duration' before the 'Reverse-Auction Closing Time'	Yes
3.1	Pre-defined Time-Duration	5 minutes
3.2	Time-Duration of Automatic extension	10 Minutes
3.3	Maximum number of Auto-Extensions	5 Automatic Extensions.
4	Criteria of Bid-Acceptance	'Beat on Starting last quoted Price', as well as, 'Beat on Rank-1 Bid Value'
5	Entity – Start-Price	L1 per Unit of each capacity of Power Plant

6	Minimum Bid-Decrement	2% of Basic Unit Price of each Tendered item
7	Display of 'Pseudo Identity of Bidders during bidding.	All Bidders, as well as, BSNL's Officers.
8	Display of Bidders own current Rank	Yes

Note: Parameters at S. No. 6 shall be confirmed after opening & evaluation of Financial bid parts.

5. Other Instructions

For further instructions, the vendor should visit the home-page of the CPP portal.

(<https://etenders.gov.in>),

The following 'FOUR KEY INSTRUCTIONS for BIDDERS must be assiduously adhered to:

1. Obtain individual Digital Signing Certificate (DSC or DC) well in advance of your first tender submission deadline on ETS.
2. Register your organization on ETS well in advance of your first tender submission deadline on ETS
3. Get your organization's concerned executives trained on ETS well in advance of your first tender submission deadline on ETS
4. Submit your bids well in advance of tender submission deadline on ETS as there could be last minute problems due to internet timeout, breakdown, etc. While the first three instructions mentioned above are especially relevant to first-time users of ETS, the fourth instruction is relevant at all times.

6. Minimum Requirements at Bidders end

- Computer System with good configuration (Min P IV, 1 GB RAM, Windows XP)
- Broadband connectivity.
- Microsoft Internet Explorer 6.0 or above
- Digital Certificate(s) for users.

**SECTION-5 Part A
GENERAL (COMMERCIAL) CONDITIONS OF CONTRACT**

1. APPLICATION

The general condition shall apply in contracts made by the purchaser for the procurement of goods.

2. STANDARDS

The goods supplied under this contract shall conform to the standards prescribed in the Technical Specifications mentioned in section -3.

3. PATENT RIGHTS

The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark or industrial design rights arising from use of the goods or any part thereof in Indian Telecom Network.

4. PERFORMANCE SECURITY

4.1 All suppliers (including MSEs who are registered with the designated MSME bodies, like National Small Scale Industries Corporation etc. shall furnish performance security to the purchaser for an amount equal to 5% of the value of Advance purchase order within 14 days from the date of issue of Advance Purchase Order by the Purchaser.

4.2 The proceeds of the performance security shall be payable to the Purchaser as compensation for any loss resulting from the supplier's failure to complete its obligations under the contract.

4.3 The performance security Bond shall be in the form of Bank Guarantee issued by a scheduled Bank and in the proforma provided in 'Section-7 B of this Bid Document.

4.4 The performance security Bond will be discharged by the Purchaser after completion of the supplier's performance obligations including any warranty obligations under the contract.

5. INSPECTION AND TESTS

5.1 The Purchaser or its representative shall have the right to inspect and test the goods as per prescribed test schedules for their conformity to the specifications..

5.2 Should any inspected or tested goods fail to conform to the specifications the purchaser may reject them and the supplier shall either replace the rejected goods or make all alterations necessary to meet Specification / requirements free of cost to the purchaser.

5.3 Notwithstanding the pre-supply tests and inspections prescribed in clause 5.1 & 5.2 above, the equipment and accessories on receipt in the Purchaser's premises will also be tested during and after installation before "take over" and if any equipment or part thereof is found defective, the same shall be replaced all free of cost to the purchaser as laid down in clause 5.4 below.

5.4 If any equipment or any part thereof, before it is taken over under clause 5.5, is found defective or fails to fulfill the requirements of the contract, the inspector shall give the Supplier notice setting forth details of such defects or failure and the supplier shall make the defective equipment good, or alter the same to make it comply with the requirements of the contract forthwith and in any case within a period not exceeding three months of the initial report. These replacements shall be made by the supplier free of all charges at site. Should it fail to do so within this time, the purchaser reserves the discretion to reject and replace at the cost of the supplier the whole or any portion of equipment as the case may be, which is defective or fails to fulfill the requirements of the contract. The cost of any such replacement made by the purchaser shall be deducted from the amount payable to the supplier.

5.5 When the performance tests called for have been successfully carried out, the inspector / ultimate consignee will forthwith issue a Taking Over Certificate. The inspector /ultimate consignee shall not delay the issue of any "taking Over Certificate" contemplated by this clause on account of minor defects in the equipment which do not materially affect the commercial use thereof provided that the supplier shall undertake to make good the same in a time period not exceeding six months. The Taking Over Certificate shall be issued by the ultimate consignee within six weeks of successful completion of tests. In this case, BCPC (Bills Copy Payable Challan) shall be equivalent to "Taking Over Certificate", issuance of which shall certify receipt of goods in safe and sound condition. However, they shall not discharge the supplier of their warranty obligation. BCPC in respect of last consignment against the purchase order will be equivalent to "Taking Over Certificate".

5.6 Nothing in clause 5 shall in any way release the Supplier from any warranty or other obligations under this contract.

6. DELIVERY AND DOCUMENTS

6.1 Delivery of the goods and documents shall be made by the supplier in accordance with the terms specified by the purchaser in its schedule of requirements and special conditions of contracts, and the goods shall remain at the risk of the supplier until delivery has been completed. The delivery of the equipment shall be to the ultimate consignee as given in the purchase order.

6.2 The delivery of the goods and documents shall be completed within time frame stated in note 5 of Clause 6 of Section-2 (Tender information).

6.3 All Technical assistance for installation, commissioning and monitoring of the equipment shall be provided by the Supplier at no extra cost during laboratory evaluation, validation/ type approval and field trial, if any.

6.4 The extension of delivery period against the purchase order, if any, should be granted subject to the condition that BSNL shall have the absolute right to revise the price(s) and also to levy penalty for the delayed supplies.

7. TRAINING

7.1 The bidder shall provide basic training in operation of SERVER without any remuneration.

7.2 The bidder shall provide operation manual for SERVER

8. INCIDENTAL SERVICES

The supplier may be required to provide any or all of the following services:

(a) Performance or supervision of on-site assembly and/or start-up of the supplied Goods;

(b) Furnishing of tools required for assembly and/or maintenance of supplied Goods;

(c) Performance of supervision or maintenance and/or repair of the supplied Goods, for a period of time agreed by the parties provided that this service shall not relieve the supplier of any warranty obligations under this contract.

9. SPARES

9.1. The supplier shall be required to provide a list of the following material and notifications pertaining to spare parts manufactured or distributed by the supplier of spares including cost and quantity considered for arriving at the price of spares in Sec-4 Part A clause 9.

(a) Such spare parts as the purchaser may elect to purchase from the supplier provided that such purchase shall not relieve the supplier of any warranty obligation under the contract.

(b) In the event of termination of production of the spare parts, the supplier shall:

(i) give advance notification to the purchaser pending termination (not less than 2 years), in sufficient time to enable the purchaser to procure life time spare; and

(ii) following such advance intimation of termination, furnish at no cost to the purchaser, the blue prints, drawings and specifications of spare parts, if and when requested.

9.2. Over a period of three years starting from the date of final acceptance, the supplier shall supply, at its own cost, all necessary spares which have not been included in the offer as part of the requirement. These spares should be supplied within a maximum period of 30 days from the notification by the purchaser of its need.

10. WARRANTY

10.1. The supplier shall warrant that the stores to be supplied shall be new and free from all defects and faults in materials used, workmanship and manufacture and shall be of the highest grade and consistent with the established and generally accepted standards for materials of the type ordered and shall perform in full conformity with the specifications and drawings. The supplier shall be responsible for any defect that may develop under the conditions provided by the contract and under proper use, arising from faulty material, design or workmanship such as corrosion of the equipment, inadequate quantity of material to meet equipment requirements, inadequate contact protection, deficiencies in circuit design and/ or otherwise and shall remedy such defects at its own cost when called upon to do so by the Purchaser who shall state in writing in what respect the stores are faulty. This warranty shall survive inspection or payment for/ and acceptance of goods, but shall expire (except in respect of complaints notified prior to such date) twelve months after the stores have been taken over under clause 5.5 above.

10.2. If it becomes necessary for the Supplier to replace or renew any defective portion(s) of the equipment under this clause, the provisions of the clause 10.1 shall apply to the portion(s) of the equipment so replaced or renewed or until the end of the above mentioned period of twelve months, whichever may be later. If any defect is not remedied by the supplier within a reasonable time, the Purchaser may proceed to get the defects remedied from other supplier etc., at the supplier's risk and expenses, but without prejudice to any other rights which the purchaser may have against the supplier in respect of such defects.

10.3. Replacement under warranty clause shall be made by the supplier free of all charges at site including freight, insurance and other incidental charges.

10.4 Successful Bidder/Contractor has to furnish a "CERTIFICATE OF GUARANTEE/WARRANTY" on their letter head as per the proforma available in Section-7, Proforma 7G.

11. INSURANCE:

The equipment shall be got insured by the Contractor up to a minimum period of 30 days after store is delivered to the consignee. The supplier will be responsible till the entire quantity of the stores ordered for arrival in good working conditions at destination is received by consignee. The consignee will immediately but not later than prescribed period of insurance of arrival of the stores at the destination notify the contractor of any loss or damage to the store that may have occurred during transit. The period of insurance cover will be indicated by the contractor to consignee/ paying authority. In case of any loss/ damage during transit the case will be lodged by supplier with the concerned authority on receipt of report from the consignee/ paying authority. The store should on no account be dispatched, delivered without getting them tested/ accepted by BSNL Inspecting & QA Testing Wing.

12. PAYMENT TERMS

12.1. Payment of 95% of the price as stated in clause 5 of Section -2 (Tender Information) shall be made on receipt of goods by consignee and successful commissioning of the same by the supplier at the consignee location. For claiming this payment, the following documents are to be submitted to the paying authority.

(a) Invoice clearly indicating break up details of composite price i.e. Basic, Goods and Service Tax (GST), any other Duties and Taxes, Freight/Packing Charges, etc.

(b) Acknowledged Delivery Challan in original.

(c) E-Way bill as prescribed in the GST Law in case of movement of goods.

(d) Installation & Commissioning report from consignee with counter signature of BSNL officer at site stating that installation & Commissioning is completed successfully and the equipment working is satisfactorily. A certificate form Consignee is required stating that the servers supplied meets the technical specification of the Tender.

(e) The sea freight receipt as per the rates approved by the Ministry of Water and Surface Transport, if applicable.

(f) Proof of payment of GST, if applicable.

(g) Insurance as per Clause 11 of Section-5 Part-A.

Note:-(i) If the supplier fails to furnish necessary supporting documents i.e GST invoice/Customs invoices etc. and also fails to upload the information on GSTN in respect of the Duties/taxes for which Input Tax Credit is available, the Amount pertaining to such Duties/Taxes will be deducted from the payment due to the supplier.

(ii) Tax Amount will be paid to the supplier only after supplier declares the details of the invoices in its return in GSTR-1 and GSTR-3 uploaded by the supplier and the same is reflected in GSTR-2A of BSNL on GSTN Portal.

(iii) TDS/TCS shall be deducted at the prescribed rate, if any (as the case may be).

(iv) BSNL can adjust /forfeit Bank Guarantee obtained from the supplier against any loss of input tax credit to BSNL on account of supplier's default.

(v) In case BSNL has to pay GST on reverse charge basis, the supplier would not charge GST on its invoices. Further, the supplier undertakes to comply with the provisions of GST Law as may be applicable.

12.2. The balance 5% payment shall be released within 6 months from the date of supply of the equipment in case there are no damage/shortages. In those cases, where such shortages/damages are intimated to the supplier in writing, the balance payment shall be released only after the cases are settled in accordance with the provision of the P.O.

Further, in case of any dispute on the payment to be made to the supplier, the same shall be settled on or before the month of September following the end of Financial Year to which the invoice pertains. Additionally, in case the dispute is not settled due to any act of the supplier and input credit on the said invoice is lost by BSNL, the same shall be recovered from the supplier.

12.2.1. 100% payment (in place of payment % specified in clause 12.1 above) may be made on delivery, provided that an additional Bank Guarantee for an amount equal to Balance Payment % of the value of supplies (specified in clause 12.2 above) valid for a minimum period of seven months is furnished by the supplier along with an undertaking that the equipment/stores supplied shall be free from damages/shortages. In case, purchaser intimate shortages/damages in received stores to the supplier in writing, the Bank Guarantee shall be extended without fail by the supplier for a suitable period as requested by purchaser in writing. Failure to do so shall result in forfeiture of Bank Guarantee. The Bank Guarantee shall be accepted at TS Telecom Circle Head Quarters and shall be released only after the cases are settled in accordance with the provisions available in the Purchase Order / Tender Document.

Note: The actual payment conditions for new products or procurements having installation and AMC services may be decided on case to case basis and incorporated in "Special Conditions of the Contract".

12.3. Necessary declaration, Statutory Forms (if any) shall be provided by BSNL to avail concessional rate of Tax wherever applicable on the request of the supplier as and when asked for.

12.4. No payment will be made for goods rejected at the site on testing.

12.5. The bidder has to give the mandate for receiving payment costing Rs.5 lakhs and above electronically and the charges, if any, levied by bank has to be borne by the bidder/ contractor/supplier. The bidder company is required to give the following information for this purpose:

(a) Beneficiary Bank Name:

(b) Beneficiary branch Name:

(c) IFSC code of beneficiary Branch

(d) Beneficiary account No.:

(e) Branch Serial No. (MICR No.):

13. PRICES

13.1. Prices charged by the supplier for goods delivered and services performed under the contract shall not be higher than the prices quoted by the Supplier in its Bid except for variation caused by change in taxes/ duties as specified in Clause-13.2 mentioned below.

13.2. For changes in taxes/ duties during the scheduled delivery period, the unit price shall be regulated as under:

(a) Prices will be fixed at the time of issue of purchase order as per taxes and statutory duties applicable at that time

(b) In case of reduction of taxes and other statutory duties during the scheduled delivery period, purchaser shall take the benefit of decrease in these taxes/ duties for the supplies made from the date of enactment of revised duties/taxes.

(c) In case of increase in duties/taxes during the scheduled delivery period, the purchaser shall revise the prices as per new duties/ taxes for the supplies, to be made during the remaining delivery period as per terms and conditions of the purchase order.

13.3. Any increase in taxes and other statutory duties/ levies, after the expiry of the delivery date shall be to the supplier's account. However, benefit of any decrease in these taxes/duties shall be passed on to the Purchaser by the supplier. The total price is to be adjusted (by reducing the basic price) with increased duties and taxes as per price mentioned in PO.

14. CHANGES IN PURCHASE ORDERS

14.1. The purchaser may, at any time, by a written order given to a supplier, make changes within the general scope of the contract in any one or more of the following:

(a) drawings, designs or specifications, where Goods to be supplied under the contract are to be specifically manufactured for the Purchaser;

(b) the method of transportation or packing;

(c) the place of delivery; or

(d) the services to be provided by the supplier.

14.2 If any such change causes an increase or decrease in the cost of, or the time required for the execution of the contract an equitable adjustment shall be made in the contract price or delivery schedule, or both, and the contract shall accordingly be amended. Any proposal by the supplier for adjustment under this clause must be made within thirty days from the date of the receipt of the change in order.

15. SUBCONTRACTS- Not Applicable

16. DELAYS IN THE SUPPLIER'S PERFORMANCE

16.1. Delivery of the Goods and performance of the services shall be made by the Supplier in accordance with the time schedule specified by the purchaser in its purchase order. In case the supply is not completed in the stipulated delivery period, as indicated in the Purchase Order, purchaser reserves the right to short-close/ cancel this purchase order and/ or recover liquidated damage charges. The cancellation/ short-closing of the order shall be at the risk and responsibility of the supplier and purchaser reserves the right to purchase balance un-supplied item at the risk and cost of the defaulting vendors.

16.2. Delay by the Supplier in the performance of its delivery obligations shall render the Supplier liable to any or all of the following sanctions:

(a) forfeiture of its performance security,

(b) imposition of liquidated damages, and/ or

(c) Short closure of the contract in part or full and/ or termination of the contract for default.

16.3. If at any time during the performance of the contract, the supplier encounters condition impeding timely delivery of the goods and performance of service, the supplier shall:

(a) Promptly notify to the Purchaser in writing the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at its discretion extend the period for performance of the contract (by not more than 20 weeks) and/or may be act as per provisions of clause 16.2 of Section-5A as per provision given below:

(b) The vendor has to submit their request for extension along with the undertaking as per clause 25 Section-5A (Fall Clause) and a copy of QA inspection certificate at least two weeks before the expiry of delivery period. The vendor shall also submit unconditional acceptance of the conditions for delivery period extension i.e. applicability of liquidated damages, prices to be provisional and to be regulated as per clauses 13.3 and 25 of section-5A and submission of additional BG, wherever applicable. The decision regarding extension shall be communicated within two weeks of the receipt of request and after receipt of the unconditional acceptance and the undertaking mentioned above.

(c) In case extension is being granted beyond 20 weeks then the vendor shall submit additional BG while seeking extension. For piecemeal items the amount of additional BG shall be 5% of the value of balance quantity of items to be supplied for which extension in delivery period has been sought. In case of

infrastructure/turnkey projects other than as stated above, 1% of the total project value shall be the value for additional BG. The additional BG shall be valid for six months beyond extension of delivery period sought and shall be discharged after the full ordered quantity has been supplied to the ultimate consignee within the last extended delivery period on submission of inspection certificate from QA and consignee receipt without prejudice to the other remedies available to the purchaser.

(d) If the vendor fails to deliver the full ordered quantity even during extended delivery period then the PO shall be short-closed and the Performance Bank Guarantee as well as additional BG shall be forfeited.

(e) Format of (i) letters conveying conditions of DP extension and (ii) DP extension letter are at Section 7 (D) and 7(E).

16.4. If the supplies are not completed in the extended delivery period, the purchase order shall be short-closed and both the Performance securities shall be forfeited.

17. LIQUIDATED DAMAGES

17.1. The date of delivery of the stores stipulated in the acceptance of the tender should be deemed to be the essence of the contract and delivery must be completed not later than the dates specified therein. Extension will not be given except in exceptional circumstances. Should, however, deliveries be made after expiry of the contracted delivery period, without prior concurrence of the purchaser and be accepted by the consignee, such delivery will not deprive the purchaser of its right to recover liquidated damage under clause 17.2 below. However, when supply is made within 21 days of the contracted original delivery period, the consignee may accept the stores and in such cases the provision of clause 17.2 will not apply. Further, DP extension for this grace period of 21 days shall not be necessary.

17.2. While granting extension of delivery period as per clause 16.3, the liquidated damages shall be levied as follows:

(a) Should the supplier fails to deliver the store or any consignment thereof within the period prescribed and agreed for delivery, the purchaser, without prejudice to other remedies available to the purchaser shall be entitled to recover, as agreed liquidated damages for breach of contract, a sum equivalent to 0.5% of the value of the delayed supply and/ or undelivered material/ supply for each week of delay or part thereof for a period up to 10 (TEN) weeks, and thereafter at the rate of 0.7% of the value of the delayed supply and/ or undelivered material/ supply for each week of delay or part thereof for another TEN weeks of delay.

(b) DP extension beyond 20 weeks would not be generally allowed. The extension beyond 20 weeks may be decided in most exceptional circumstances on case to case basis, by the CGM concerned in case of tenders floated by Circles and by the Functional Director concerned in case tenders floated by Corporate Office, stating reasons and justifications for grant of extension of delivery period beyond 20 weeks.

(c) In the case of package supply/ turnkey projects when the delayed portion of the supply materially hampers installation and commissioning of the systems, LD charges shall be levied as above on the total value of the concerned package of the Purchase Order.

(d) Quantum of liquidated damages assessed and levied by the purchaser and decision of the purchaser thereon shall be final and binding on the supplier, further the same shall not be challenged by the supplier either before Arbitration tribunal or before the court. The same shall stand specifically excluded from the purview of the arbitration clause, as such shall not be referable

to arbitration. However, when supply is made to the ultimate consignee within 21 days of QA clearance in the extended delivery period and the goods were dispatched within this delivery period, the consignee may accept the stores and in such cases the LD shall be levied up to the date of dispatch after QA clearance only.

(e) The total value of the liquidated damages as per above sub-clauses shall be limited to a maximum of 12% (Twelve percent) i.e. LD shall be levied up to 20 weeks only as per provision at Para (a).

17.3. In cases where the scheduled delivery period is distributed month-wise or is in installments, the liquidated damages shall be imposed for delay in each scheduled month/ installment. Liquidated damages shall be calculated separately for quantities to be supplied in every month/ installment and the corresponding delay. If the supplier supplies full quantity before the expiry of the scheduled delivery period of the last month/ installment but there is delay in month-wise/ installment-wise supply, then also liquidated damages shall be levied on the supplies against the earlier months/ installments that have been delayed. Twenty (20) weeks for the purpose of additional BG and grant of DP extension shall be counted from the last month/ installment.

17.4. Clause deleted

17.5. GST (if applicable) on account of Liquidated Damages due to delay in supply of Goods would be borne

by the supplier.

18. FORCE MAJEURE

18.1. If, at any time, during the continuance of this contract, the performance in whole or in part by either party of any obligation under this contract is prevented or delayed by reasons of any war or hostility, acts of the public enemy, civil commotion, sabotage, fires, floods, explosions, epidemics, quarantine restrictions, strikes, lockouts or act of God (hereinafter referred to as events) provided notice of happenings of any such eventuality is given by either party to the other within 21 days from the date of occurrence thereof, neither party shall by reason of such event be entitled to terminate this contract nor shall either party have any claim for damages against other in respect of such non-performance or delay in performance, and deliveries under the contract shall be resumed as soon as practicable after such an event come to an end or cease to exist, and the decision of the Purchaser as to whether the deliveries have been so resumed or not shall be final and conclusive. Further that if the performance in whole or part of any obligation under this contract is prevented or delayed by reasons of any such event for a period exceeding 60 days, either party may, at its option, terminate the contract.

18.2. Provided, also that if the contract is terminated under this clause, the Purchaser shall be at liberty to take over from the Supplier at a price to be fixed by the purchaser, which shall be final, all unused, undamaged and acceptable materials, bought out components and stores in course of manufacture which may be in possession of the Supplier at the time of such termination or such portion thereof as the purchaser may deem fit, except such materials, bought out components and stores as the Supplier may with the concurrence of the purchaser elect to retain.

19. ACTION BY PURCHASER AGAINST BIDDER(S)/ VENDOR(S) IN CASE OF DEFAULT.

19.1 In case of default by Bidder(s)/ Vendor(s) such as

- (a) Failure to deliver and/ or commission any or all of the goods within the time period(s) specified in the contract, or any extension thereof granted by the purchaser pursuant to clause 15 of this section;
 - (b) Failure to perform any other obligation(s) under the Contract; and
 - (c) Equipment does not perform satisfactorily in the field in accordance with the specifications;
 - (d) Or any other default whose complete list is enclosed in Appendix-1 of Section-4, Part-A;
- Purchaser will take action as specified in Appendix-1 of Section-4, Part-A.

20. TAX INDEMNITY CLAUSE: BSNL has the right to recover Input Tax Credit (ITC) loss suffered by it due to any mis-declaration on invoice by the supplier.

21. ARBITRATION

21.1 In the event of any question, dispute or difference arising under this agreement or in connection therewith (except as to the matters, the decision to which is specifically provided under this agreement), the same shall be referred to the sole arbitration of the CGM Telecom, BSNL Telangana Circle, Hyderabad or in case his designation is changed or his office is abolished, then in such cases to the sole arbitration of the officer for the time being entrusted (whether in addition to his own duties or otherwise) with the functions of the CGM Telecom, BSNL Telangana Circle, Hyderabad or by whatever designation such an officer may be called (hereinafter referred to as the said officer), and if the CGMT, BSNL Telangana Circle, Hyderabad or the said officer is unable or unwilling to act as such, then to the sole arbitration of some other person appointed by the CGMT, BSNL Telangana Circle, Hyderabad or the said officer. The agreement to appoint an arbitrator will be in accordance with the Arbitration and Conciliation Act 1996 as amended from time to time. There will be no objection to any such appointment on the ground that the arbitrator is a Government Servant or that he has to deal with the matter to which the agreement relates or that in the course of his duties as a Government Servant he has expressed his views on all or any of the matters in dispute. The award of the arbitrator shall be final and binding on both the parties to the agreement. In the event of such an arbitrator to whom the matter is originally referred, being transferred or vacating his office or being unable to act for any reason whatsoever, the CGMT, BSNL Telangana Circle or the said officer shall appoint another person to act as an arbitrator in accordance with terms of the agreement and the person so appointed shall be entitled to proceed from the stage at which it was left out by his predecessors.

21.2 The arbitrator may from time to time with the consent of both the parties enlarge the time frame for making and publishing the award. Subject to the aforesaid, Arbitration and Conciliation Act, 1996 and the rules made there under, any modification thereof for the time being in force shall be deemed to apply to the arbitration proceeding under this clause.

21.3 The venue of arbitration shall be O/o CGMT, BSNL Telangana Circle, Hyderabad or the office of the Arbitrator situated at Hyderabad.

22. SET OFF

Any sum of money due and payable to the supplier (including security deposit refundable to him) under this contract may be appropriated by the purchaser or the BSNL or any other person(s) contracting through the BSNL and set off the same against any claim of the Purchaser or BSNL or such other person or person(s) for payment of a sum of money arising out of this contract or under any other contract made by the supplier with the Purchaser or BSNL or such other person(s) contracting through the BSNL.

In case of set off of the Security deposit against any claim of the purchaser or BSNL or such other person or person(s) for payment of a sum of money arising out of this contract or under any other contract made by the supplier with the purchaser or BSNL or such other person(s) contracting through the BSNL, the GST on such set off will be borne by the supplier, GST would not be liable on security deposit. But if supplier set off the security deposit against any claim of the purchaser or BSNL or such other person or person(s) for payment of a sum of money arising out of this contract or under any other contract made by the supplier with the purchaser or BSNL or such other person(s) contracting through the BSNL, then GST would be levied.

23. INTIMATION OF SUPPLY STATUS

The bidders, who are given Purchase Orders, must give the details of the supplies made against all the Purchase Orders every month on the first working day of the following month to MM and the concerned User Branches of BSNL.

24. DETAILS OF THE PRODUCT

The bidder should furnish the name of its collaborator (if applicable), brand name, model number and type of the products offered and HSN classification under GST and customs law offered in this tender. The technical literatures of the products should also be submitted. No change in either technology or product shall be permitted after opening of bids.

25. FALL CLAUSE

25.1. The prices once fixed will remain valid during the scheduled delivery period except for the provisions in clause 12.1 of Section-5A. Further, if at any time during the contract (a) It comes to the notice of purchaser regarding reduction of price for the same or similar equipment/ service;
And / or

(b) The prices received in a new tender for the same or similar equipment/ service are less than the prices chargeable under the contract.

25.2. The purchaser, for the purpose of delivery period extension, if any, will determine and intimate the new price, taking into account various related aspects such as quantity, geographical location etc., and the date of its effect for the balance quantity/ service to the vendor. In case the vendor does not accept the new price to be made applicable during the extended delivery period and the date of its effect, the purchaser shall have the right to terminate the contract without accepting any further supplies. This termination of the contract shall be at the risk and responsibility of the supplier and the purchaser reserves the right to purchase the balance unsupplied quantity/ service at the risk and cost of the defaulting vendor besides considering the forfeiture of its performance security.

25.3. The vendor while applying for extension of time for delivery of equipment/services, if any, shall have to provide an undertaking as "We have not reduced the sale price, and/ or offered to sell the same or similar equipment/ service to any person/ organization including Department of central/state Government or any central/ state PSU at a price lower than the price chargeable under the contract for scheduled delivery period."

25.4. In case under taking as in Clause 25.3 is not applicable, the vendor will give the details of prices, the name(s) of purchaser, quantity etc. to the purchaser, while applying extension of delivery period.

26. COURT JURISDICTION

26.1. Any dispute arising out of the tender/ bid document/ evaluation of bids/ issue of APO shall be subject to the jurisdiction of the competent court at the place from where the NIT/ tender has been issued.

26.2. Where a contractor has not agreed to arbitration, the dispute/ claims arising out of the Contract/ PO entered with him shall be subject to the jurisdiction of the competent Court at the place from where Contract/ PO has been issued. Accordingly, a stipulation shall be made in the contract as under.

“This Contract/ PO is subject to jurisdiction of Court at Hyderabad only”.

27. General Guidelines: -

“The General guidelines as contained in Chapter 5, 6 and 8 of General Financial Rules as amended from time to time on works, procurement of goods and services and contract management respectively may also be referred to as guiding principles”.

28. GST Invoices and Compliances:

28.1 All the details of supplier (name, address, GSTN/unregistered supplier, place of supply, SAC/HSN code etc.) and other mandatory details shall be mentioned on the invoice.

28.2 Invoice/Supplementary invoice/debit Note/ Credit note / Receipt Voucher need to be issued in complaint format and timely within the time prescribed under GST law.

28.3 In case of any deficient/incomplete/rejected supply, BSNL shall convey the same in a reasonable time to enable the supplier to issue credit note and take tax adjustment.

28.4 It would be the responsibility of the supplier to declare correct information on invoice and GSTIN viz. The amount, the place of supply, rate of tax etc. In case, the eligibility of input tax credit is questioned or denied to BSNL on account of default by the supplier, the same would be recovered by BSNL from the supplier.

28.5 Registered location of the both the parties i.e. BSNL and supplier should be mentioned in the agreement with GSTIN No. Further, supplier should raise invoices at the registered premise of BSNL for availing of credit and ensure that the place of supply as per GST law is same as registered premise.

28.6 BSNL could at any time instruct the supplier to raise its invoices at a particular location of BSNL

28.7 It is the responsibility of the supplier to ensure that place of supply and GSTIN of BSNL are in the same state. If for any reason they are not in the same state. The supplier shall intimate to BSNL and give adequate time before raising of the invoice.

28.8 E-way bill number should be mentioned on the invoices and should be raised at suppliers' end.

28.9 Supplier shall be responsible for timely issuance and delivery of invoice/DN/CN to enable BSNL to claim tax benefit on or before the stipulated time period provided by the GST law.

(a) It is the responsibility of the supplier to ensure that outward supply return (GSTR-1) would be filed correctly, if not, then cost would be borne by supplier.

(b) Reporting of correct outward supply by supplier in the outward return (GSTR-1) is the responsibility of the supplier. In case of mismatch because of supplier's fault, prompt amendments must be made by the supplier else supplier would be required to indemnify BSNL of the loss of credit due to mis-match. The compliance's to be adhered by supplier includes (but is not limited to) the following:

(i) Upload appropriate invoice details on the GSTN within the stipulated time;

(ii) Issuing GST compliant invoice/ CN/DN PO issued by BSNL should be referred by supplier for capturing information on the invoice.

(iii) Supplier needs to pay the entire self-assessed tax on timely basis.

(iv) Where invoice is not uploaded or incorrect upload of invoice detail of GSTN by supplier then credit on such invoice will be given provisionally subject to matching. So, acceptance of changes made by BSNL on GSTN on account of non-upload or incorrect upload of invoice details on GSTN is to be submitted by supplier. Such changes with respect to the mismatch are required to be accepted by the supplier within the time limit prescribed under the GST law. It should be noted that in case supplier does not accept such changes within the time limit prescribed under GST law, the loss of input tax credit (if any) would be recovered from the supplier. In case of mismatch because of supplier fault, prompt amendments must be made by the supplier. Else supplier would be required to indemnify BSNL for the losses of credit and interest paid due to mismatch.

(v) Supplier to issue all necessary documentation and perform all necessary compliance's for BSNL to be eligible to claim the input tax credit of GST tax to them. In case BSNL is unable to claim the input tax credit, the amount w.r.t GST charged by the supplier would be recovered from the supplier.

(vi) A self-declaration along with evidence that the bidder is not blacklisted by GST authorities. In case supplier gets black listed during the tenure of BSNL contract, then supplier must indemnify BSNL to ensure that no loss of input tax credit is borne by BSNL due to default of supplier.

28.10. Refer annexures below (placed as Annexure – A1) for clause stating that all the details of supplier (name, address, GSTN/ unregistered supplier, place of supply, SAC/ HSN code etc.) and other mandatory details shall be mentioned on the invoice.

28.11. Where the location agreed are more than one state, then separate invoice state wise to claim input tax credit in a particular state (typically happens in a bill to ship to scenario) shall have to be submitted.

28.12. It shall be responsibility of the supplier to mention State of place of supply of goods/services in the invoice issued to BSNL.

**SECTION –5 Part B
SPECIAL (COMMERCIAL) CONDITIONS OF CONTRACT (SCC)**

The Special (Commercial) Conditions of Contract (SCC) shall supplement General (Commercial) Conditions of Contract (GCC) as contained in Section 5 Part A and wherever there is a conflict, the provisions herein shall prevail over those in Section 5 Part A i.e. General (Commercial) Conditions of Contract (GCC).

1. Quality Assurance and Testing:

a) The supply will be accepted only after quality assurance tests are carried out by the Billing Section of CM Unit, Telephone Bhavan, Saifabad, Hyderabad as per prescribed schedule and material passing the test successfully and after authenticated excise gate pass issued by Excise Authorities.

b) Not Applicable.

2. Not Applicable.

3. Not Applicable

Section 5 Part C

General Conditions of AMC (Optional -if entered in to AMC)

(Note: It is optional for BSNL to enter in to AMC and if entered, the following conditions will be applicable)

1. Period of Warranty is 3(Three) Years from the date of commissioning & AMC shall be for 3 (THREE) years immediately after the completion of warranty period.

2. Not Applicable.

3 Annual Maintenance Contract (AMC): (Optional)

a) AMC (if entered) shall come into effect after completion of warranty period (3 Years) and shall remain valid for 3 (Three) years (or as decided). Warranty of equipment/ Units/ terminals shall start from the date of taken over by the consignee after successful commissioning of equipment in the Circle.

b) Terms and conditions of AMC shall be applicable during Warranty period including imposition of penalties except that no charges for services provided under Warranty/ extended warranty shall be payable. Amount for penalties will be deducted from the pending payments against supplies or if that amount is insufficient then by invoking the PBG available against supply or AMC or from the charges due for AMC.

c) It shall be mandatory for the bidders to quote AMC charges in the Price Schedule Part B2 of Section-9 Part-B. However, it is optional for BSNL to enter in to AMC.

d) For this purpose the bidder shall quote all-inclusive Comprehensive AMC charges for each year. However, service tax shall be paid extra as applicable. Evaluation of AMC charges shall be done separately for Price bid Part B2 in Section 9 Part B. The quote for AMC should be as a % (percent) of equipment cost (excluding duties and taxes CENVAT-able i.e. net cost to BSNL).

e) The bidder shall establish at least one Nodal Repair Center in the circle within a period of 4 months (from the date of placement of PO) where their equipment is allotted for supply to keep the turnaround time for repair of faulty equipment/modules/units to minimum.

f) The supplier shall provide the list of Nodal Repair Center and designated Courier service/ agency with their addresses/ Tel. No./ Fax. No./ E-Mail etc. within 4 months from date of placement of P. O.

g) The supplier (including designated courier service/ agency) shall accept all the faulty equipment/ terminals/ units for repair or replacement within prescribed turnaround time.

h) The bidder shall submit a performance bank guarantee towards fulfillment of obligations under AMC (if entered), equivalent to 2% of the cost of equipment as per P.O. or the first year AMC charge pertaining to that Circle whichever is higher, in a prescribed proforma. The PBG shall be submitted at least two months in advance of date of start of AMC. The PBG shall be valid for a period of 6 (Six) years to cover one year or as specified over and above the 3 (Three) years AMC period. The PBG shall be extendable for a further period as required if there is any delay in start of AMC for any reason. For the additional equipment, the amount of PBG shall be increased at the same rate as indicated above, within a time period of one month of the date of such equipment getting covered under AMC.

i) The Performance Bank Guarantee against the P.O. will be released only after submission of PBG against AMC (if entered) and fulfillment of other obligations of AMC or P.O. which are pre-requisite for release of the PBG.

j) For the services rendered during the half-year, the payment shall be made at the end of each half year at circle office, normally within a period of 21 days from the date of submission of bills duly certified by the concerned unit (if entered in to AMC).

k) In case the supplier fails to repair the faulty equipment/ terminal/ units and deliver the repaired one in the concerned BSNL office within stipulated turnaround time of 21 (Twenty-one) days, it shall be liable to pay penalty at the rate as defined in the bid document Rs. 500/- (Rupees Five Hundred only) per equipment/ PCB/ Assembly/ Sub-assembly/Terminal/ unit per day/ week or part thereof for the entire period counted from the date of making over the faulty equipment/ Units by BSNL to suppliers/ designated courier to the actual date of delivery of repaired Units including Saturday, Sunday and holidays. Capping on penalty will be 25% of the AMC value for the corresponding period or as decided on case-to-case basis of the AMC value for that period.

l) Any Unit neither returned during the turnaround time period nor declared as RNP (Repair Not Possible) within 60 days of its handing over to the designated courier/ agency/ center, an amount equivalent to 1.5 times

the cost of equipment/ unit shall be levied from the supplier. This cost will not be counted as penalty, for the purpose of 25% cap on penalty as mentioned in above Para.

m) Not more than 1% of the total equipment/ units sent in a year (of AMC) for repair will be declared as RNP (Repair Not Possible) by the supplier. BSNL shall reimburse up to a maximum of 1% of the cost of equipment sent for repair against replacement cost of equipment declared as RNP.

n) The consumables should not be part of AMC. However, if BSNL so desires, the supplier shall be bound to provide these items at the itemized price in their bids for initial currency period of AMC.

4. TECHNICAL SUPPORT PROCEDURE:

4.1. The following procedure shall be followed for Technical support:

The vendor shall have its own technical assistance and repair centers in Telangana Telecom Circle area. Vendor shall have sufficient expertise/resources availability. The vendor shall provide details of technical assistance and repair center's location along with the complete address-phone numbers / FAX numbers/Email etc of the contact persons in advance, in writing to the exchange in charge within the stipulated period of time as mentioned in the above clause. There shall be at least two telephone lines, one mobile number, one email address and one FAX line available with the vendor for registering the faults etc., as per APPENDIX-A1.

4.1.1. The Contractor shall also provide the name of alternate contact person /Nodal repair center along with address, telephone Nos, Fax No., Email ID to be contacted by BSNL staff for support in case of no response /poor response from designated repair center as per APPENDIX-A2. This, however, shall not preclude BSNL from imposing the penalties, as applicable, for not fulfilling contractual obligation.

4.2. The details of the faults reported shall be recorded in a prescribed format, called the "**FAULT- DOCKET**" as given in **Appendix-B** of this Agreement. Changes in the "**FAULT- DOCKET**" may be incorporated for better reporting and recording reconciliation of the faults at BSNL Node and also at repair center of the supplier by mutual agreement and understanding, to best utilize the fault docket facility or as and when such need is felt. To this end changes in fault reporting procedures can also be incorporated.

4.3. In case of any dispute arising regarding duration of fault etc, the Fault Docket as maintained at the BSNL Node shall be the guiding documents to be agreed by both parties.

4.4. The supplier shall also ensure visits of the expert and competent technical staff of the supplier in case the fault is not rectified to the satisfaction of BSNL.

4.5. Once the fault has been rectified and the system services were restored to normalcy, the visiting engineer of the supplier shall record in the Node Log Book, the details of the works done by him for restoration of the faults and also record the details of steps to be taken and procedures to be followed for not only restoration of similar faults by BSNL staff but also for preventing the occurrence of similar faults in future. Similar entries shall be made in the fault docket also.

4.6. The fees quoted for maintenance service of software shall be valid for the software provided at the time of installation & commissioning of the system and subsequent upgrades till the expiry of the AMC.

4.7. The Successful bidder shall be solely responsible for the maintenance and repair of the software/hardware systems, equipment's and parts, thereof and BSNL shall not be liable to interact with **any** partners/collaborators or sub-contractors of the Contractor.

4.8. Termination Clause: If the purchaser is not satisfied with the performance of the vendor during AMC he should be able to terminate the AMC during its currency, after giving 3 months' notice to the vendor and in such an event the vendor will hand over all the spares as indicated at clause 9 of Section 5 Part A and Clause 2 of Section 5 Part B.

**SECTION-6
UNDERTAKING & DECLARATION**

6(A) - For understanding the terms & condition of Tender & Specification of work

a) Certified that:

1. I/ We have read, understood and agree with all the terms and conditions, specifications included in the tender documents & offer to execute the work at the rates quoted by us in the tender form.

2. If I/ We fail to enter into the agreement & commence the work in time, the EMD/ SD deposited by us will stand forfeited to the BSNL.

b) The tenderer hereby covenants and declares that:

1. All the information, Documents, Photo copies of the Documents/ Certificates enclosed along with the Tender offer are correct.

2. If anything is found false and/or incorrect and/or reveals any suppression of fact at any time, BSNL reserves the right to debar our tender offer/ cancel the LOA/ Purchase/ work order if issued and forfeit the EMD/ SD/ Bill amount pending with BSNL. In addition, BSNL may debar the contractor from participation in its future tenders.

Date:

Signature of Tenderer

Place:

Name of Tenderer
Along with date & Seal

6 (B) – NEAR-RELATIONSHIP CERTIFICATE:

(Format of the Certificate to be given as per the clause 34.4 of Section-4 Part-A by the bidder in respect of status of employment of his/ her near relation in BSNL)

The format of the certificate to be given is

"I.....s/o.....r/o.....hereby certify that none of my relative(s) as defined in the tender document is/are employed in BSNL unit as per details given in tender document. In case at any stage, it is found that the information given by me is false/ incorrect, BSNL shall have the absolute right to take any action as deemed fit/without any prior intimation to me."

Signature of the tenderer
With date and seal

**SECTION- 7
PROFORMAS**

7(A) For the BIDSECURITY/ EMD Guarantee
(To be typed on Rs.100/- non-judicial stamp paper)

Sub: Bid Security/EMD guarantee.

Whereas M/s

R/o (Hereafter referred to as Bidder) has approached us for giving Bank Guarantee of Rs./- (hereafter known as the "B. G. Amount") valid up to/...../ 20..... (hereafter known as the "Validity date") in favour of Chief General Manager Telecom, TS, Hyderabad (Hereafter referred to as BSNL) for participation in the tender of work of vide tender no.

Now at the request of the Bidder, We BankBranch having (Address) and Regd. office address

as
(Hereinafter called 'the Bank') agrees to give this guarantee as hereinafter contained:

2. We the Bank do hereby undertake to pay the amounts due and payable under this guarantee without any demur, merely on a demand from the BSNL stating that the amount claimed is due by way of loss or damage caused to or would be caused to or suffered by the BSNL by reason of breach by the said bidder(s) of any of terms or conditions contained in the said Agreement or by reason of the bidder (s) failure to perform the said Agreement. Any such demand made on the bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee where the decision of the BSNL in these counts shall be final and binding on the bank. However, our liability under this guarantee shall be restricted to an amount not exceeding the "B. G. Amount".

3. We undertake to pay to the BSNL any money so demanded notwithstanding any dispute or disputes raised by the bidder(s) in any suit or proceeding before any court or tribunal relating thereto our liability under this present being absolute and unequivocal. The Payment so made by us under this bond shall be valid discharge of our liability for payment there under and the bidder(s) shall have no claim against us for making such payment.

4. We the Bank further agree that the guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said agreement and that it shall continue to be enforceable till all the dues of the BSNL under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharged or till BSNL Certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said bidder(s) and accordingly discharge this guarantee. Unless a demand or claim under this guarantee is made on us in writing or before the expiry of Validity date from the date hereof, we shall be discharged from all liability under this guarantee thereafter.

5. We the Bank further agree with the BSNL that the BSNL shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the said Agreement or to extend time of performance by the said bidder(s) from time to time or to postpone for any time or from time to time any of the powers exercisable by the BSNL against the said bidder(s) and to forbear or enforce any of the terms and conditions relating to the said agreement and we shall not be relieved from our liability by reason of any such variation, or extension being granted to the said Bidder(s) or for any forbearance, act or omission on the part of the BSNL or any indulgence by the BSNL to the said bidder(s) or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have effect of so relieving us.

6. Notwithstanding anything herein contained;

(a) The liability of the Bank under this guarantee is restricted to the "B. G. Amount" and it will remain in force up to its Validity date specified above.

(b) The guarantee shall stand completely discharged and all rights of the BSNL under this Guarantee shall be extinguished if no claim or demand is made on us in writing on or before its validity date.

7. In case BSNL demands for any money under this bank guarantee, the same shall be paid through banker's Cheque in favour of "AO (Cash), O/o CGM Telcom, BSNL.,Hyderabad" payable at Hyderabad.

8. The Bank guarantees that the below mentioned officer who have signed it on behalf of the Bank have authority to give this guarantee under its delegated power.

Place:

Date:

(Signature of the Bank Officer)

Rubber stamp of the bank

Authorized Power of Attorney Number:

Name of the Bank officer:

Designation:

Complete Postal address of Bank:
.....

Telephone Numbers

Fax numbers

7(B) For the Performance Guarantee

(To be typed on Rs.100/- non-judicial stamp paper)

Dated:.....

Sub: Performance guarantee.

Whereas Chief General Manager Telecom, BSNL Telangana Circle, Hyderabad R/o
.....(hereafter referred to as BSNL) has issued an APO no. Dated
...../...../20..... awarding the work of to M/s
.....

R/o (hereafter referred to as "Bidder") and BSNL has
asked him to submit a performance guarantee in favour of Chief General Manager Telecom, BSNL Telangana
Circle, Hyderabad of Rs./- (hereafter referred to as "P.G. Amount") valid up to
...../...../20.....(hereafter referred to as "Validity Date") Now at the request of the Bidder, We
.....

Bank Branch having
..... (Address) and Regd. office address as
..... (Hereinafter
called "the Bank") agreed to give this guarantee as hereinafter contained:

2. We, "the Bank" do hereby undertake and assure to the BSNL that if in the opinion of the BSNL, the Bidder has in any way failed to observe or perform the terms and conditions of the said agreement or has committed any breach of its obligations there-under, the Bank shall on demand and without any objection or demur pay to the BSNL the said sum limited to P.G. Amount or such lesser amount as BSNL may demand without requiring BSNL to have recourse to any legal remedy that may be available to it to compel the Bank to pay the same.

3. Any such demand from the BSNL shall be conclusive as regards the liability of Bidder to pay to BSNL or as regards the amount payable by the Bank under this guarantee. The Bank shall not be entitled to withhold payment on the ground that the Bidder had disputed its liability to pay or has disputed the quantum of the amount or that any arbitration proceeding or legal proceeding is pending between Bidder and BSNL regarding the claim.

4. We, the Bank further agree that the guarantee shall come into force from the date of its issue and shall remain in full force and effect up to its Validity date.

5. The Bank further agrees that the BSNL shall have the fullest liberty without the consent of the Bank and without affecting in any way the obligations hereunder to vary any of the terms and conditions of the said agreement or to extend the time for performance of the said agreement from any of the powers exercisable by BSNL against the Bidder and to forebear to enforce any of the terms and conditions relating to the said agreement and the Bank shall not be relieved from its liability by reason of such failure or extension being granted to Bidder or through any forbearance, act or omission on the part of BSNL or any indulgence by BSNL to Bidder or any other matter or thing whatsoever which under the law relating to sureties would but for this provision have the effect of relieving or discharging the guarantor.

6. Notwithstanding anything herein contained;

(a) The liability of the Bank under this guarantee is restricted to the P.G. Amount and it will remain in force up to its Validity date.

(b) The guarantee shall stand completely discharged and all rights of the BSNL under this Guarantee shall be extinguished if no claim or demand is made on us in writing on or before its validity date.

7. In case BSNL demands for any money under this bank guarantee, the same shall be paid through banker's Cheque in favour of "AO (Cash), O/o CGM Telcom, BSNL, Hyderabad-500001" payable at Hyderabad.

8. The Bank guarantees that the below mentioned officer who have signed it on behalf of the Bank have authority to give this guarantee under its delegated power.

Place:

Date:

(Signature of the Bank Officer)

Rubber stamp of the bank

Authorized Power of Attorney Number:

Name of the Bank officer:

Designation:

Complete Postal address of Bank:

.....

Telephone Numbers

Fax numbers

7 (C) For Letter of Authorization for attending Bid Opening Event.
(To be typed preferably on letter head of the company)

Subject: Authorization for attending Bid opening

I/ We Mr. /Ms. have submitted our bid for the tender
no..... in respect of
..... (Item of work) which is due to open on
.....(date) in the Meeting Room, O/o C G MT, BSNL Telangana Circle, Hyderabad.

We hereby authorize Mr. / Ms.& Mr. / Ms..... (alternative)
whose signatures are attested below, to attend the bid opening for the tender mentioned above on our behalf.

.....
Signature of the Representative

.....
Signature of Bidder/ Officer authorized to sign

Name of the Representative on behalf of the Bidder

.....
Signature of the alternative Representative

.....
Name of the alternative Representative

Above Signatures Attested

- Note:** 1. Only one representative will be permitted to attend the Bid opening
2. Permission for entry to the hall where bids are opened may be refused in case authorization as prescribed above is not received.

7(D) Model Amendment Letter Intimating Conditions for Extension of Delivery Period

(Refer to Appendix (i) to clause 16.3 of Section-5 Part A)

Registered Ack. Due

Address of the purchaser

To

M/s

Sub: This office contract no..... dated placed on you for supply of

Ref: Your letter no..... dated

We are in receipt of your letter, wherein you have asked for extension/ further extension of time for delivery/ execution/ installation/ commissioning. In view of the circumstances stated in your above referred letter, the time of delivery can be extended from _____ (original/ last delivery period) to _____ (presently agreed delivery period) subject to your unconditional acceptance of the following terms and conditions:

1. That, liquidated damages shall be levied in accordance with agreed clause 17.2 & 17.3 Section-5 Part A of terms and conditions of the tender/ PO.
2. That, notwithstanding any stipulation in the contract for increase in price on any ground, no such increase, whatsoever, which takes place after current last date of Delivery shall be admissible on such of the said goods as are delivered after the said date as per clause 13 Section-5 Part A.
3. That, the prices during this extended delivery period shall be provisional and shall be governed as per agreed clauses 13 and 25 of Section 5 Part A and shall be finalized in accordance with the current PO price or the current PO price with latest budget/ duty impact or the prices in the new tender (T.E. no.) from the date of its opening, on whichever is lower basis.
4. An additional BG of Rs. _____ in accordance with clause 16.3, Section- 5PartA of the contract with validity up to _____.
5. An undertaking as required vide clause 25.3, Section-5A. Otherwise furnish the details as requisite in clause 25.4 section 5 Part A" Please intimate your acceptance of this letter along with the additional BG within ten days of the issue of this letter failing which the contract will be cancelled at your risk and expense without any further reference to you. This letter shall form part and parcel of the agreement/ contract/ APO/ PO and all other terms & conditions of the contract remain unaltered.

Yours faithfully,

(.....)

for and on behalf of.....

Note: The entries which are not applicable for the case under consideration are to be deleted.

7(E)- Model Amendment Letter for Extension of Delivery Period

Appendix (ii) to clause 16.3 of Section-5 Part A

Registered Acknowledgement Due

Address of the purchaser

.....
.....

To

M/s

.....

Sub: This office contract no..... dated placed on you for supply of

Ref: 1. Your letter no..... dated requesting DP extension
2. This office letter no. dated intimating conditions for DP extension
3. Your letter no..... dated accepting the conditions for DP extension

In your above letter under reference (1), you have asked for extension/ further extension of time for delivery/ execution/ installation/ commissioning. The terms and conditions for extension of delivery period were conveyed to you vide this office letter under reference (2). In view of the circumstances stated in your above referred letter, and upon your unconditional acceptance of the terms and conditions of this extension vide your letter under reference (3), the time of delivery is hereby extended from _____(last delivery period) to _____ (presently agreed delivery period) on the terms and conditions in letter under reference (2) above and agreed by you vide letter under reference (3) i.e.:

(a) Liquidated damages shall be levied in accordance with agreed clause 17.2 & 17.3 Section-5 Part A of terms and conditions of the tender/ PO.

(b) Notwithstanding any stipulation in the contract for increase in price on any ground, no such increase, whatsoever, which takes place after current last date of Delivery/ completion of work shall be admissible on such of the said goods as are delivered after the said date as per clause 13 Section- 5 Part A.

(c) The prices during this extended delivery period shall be governed as per clauses 13 and 25 of Section-5 Part A and shall be finalized in accordance with current PO price or the current PO price with latest budget/ duty impact or the prices in the new tender (T.E. no.) from the date of its opening, on whichever is lower basis.

The letters under reference above and this letter shall form part and parcel of agreement/ contract/ APO/ PO and all other terms & conditions of the contract remain unaltered.

Yours faithfully,

(.....)
for and on behalf of.....

Copy to :

.....
.....
.....

(All concerned)

Note:- The entries which are not applicable for the case under consideration are to be deleted.

7(F) FORMAT FOR ANNUAL MAINTENANCE CONTRACT (AMC) (Optional)

This agreement is made on theday of (Month and Year) to be effective from _____ between M/s Bharat Sanchar Nigam Limited a company registered under the Companies ACT 1956 license to provide all types of telecom services and having its registered office at 10th floor, Statesman House, 148, Barakhamba Road, New Delhi-110 001 (hereinafter called the BSNL) of the ONE PART

AND

M/Sa company registered under the Companies Act 1956 and having its registered office at.....(hereinafter called SUPPLIER which expression shall unless repugnant to the context, include its successors in business, legal representatives and administrators or permitted assigns) of the OTHER PART for Annual Maintenance of SMPS Power Plants of various capacities supplied in AP & Telangana Telecom Circles.

WHEREAS BSNL has placed purchase order on the SUPPLIER vide No. _____ dated _____ for supply of SMPS Power Plant against tender No. _____, dtd _____.

WHEREAS the SUPPLIER has made the offer to duly comply with all the provisions of the Bid Document, including those pertaining to post Warranty Annual Maintenance Contract, after making himself fully aware and understanding fully the implication of the terms and conditions and specifications mentioned therein and which has been accepted by BSNL on the terms and conditions mentioned hereafter and after ascertaining that the SUPPLIER is fully capable of complying with the aforesaid terms of the Bid Document /purchase order.

NOW the AGREEMENT WITNESSES as follows:

SCOPE & TERMS:

1. The Annual Maintenance Contract shall start immediately after One-year warranty period ends or from the date BSNL enters the agreement. The comprehensive Annual Maintenance Contract (herein after called AMC) shall be for THREE years (or as decided at the time of agreement).

1.1. Extension of this contract beyond initial time of Three years /agreed time shall be negotiable, depending on the performance of the contractor during the term. However, it shall be optional for BSNL not to enter into the AMC agreement further, the contractor.

2. During the period of AMC the successful bidder (herein after called the Contractor) shall perform the following activities for all the power plants awarded in the Purchase order.

(i) Diagnose the hardware & software faults if any.

(ii) Rectify the hardware/software faults if any.

(iii) Repair/replace the faulty PCB and any other part etc. of the equipment.

(iv) Carry out the periodic preventive maintenance.

(v) Deliver the repaired equipment at the concerned BSNL office within a maximum period of 21 days of its receipt at its Nodal repair center and get it tested to the satisfaction of BSNL.

3. The bidder shall provide service/maintenance to the purchaser, in the presence of user, at the locations where Hardware and Software products will be installed.

4. The supplier shall be solely responsible for repair of the faulty Power plant equipment and its parts, and BSNL shall not be liable to interact with any of the partners /collaborators or Sub suppliers of the Supplier.

CONDITIONS:

1. The Supplier shall quote for year-wise comprehensive Annual Maintenance Contract for **THREE YEARS**, the finalized prices of which shall become effective at the end of the warranty period /from the date BSNL enters the agreement. The Price shall be quoted as a percentage of the equipment cost. The charges shall be inclusive of the visit of the supplier's engineers as and when required.

2. Repair of faulty equipment and setting up of Repair Facilities:

a) The supplier shall establish adequate repair facilities for repair of faulty equipment in India within a period Four (4) months from the date of purchase order. The number and location of repair facilities should be such as to meet the requirement of repairs and turn-around time provided in the special conditions in Section-5 Part B of this Tender document. The supplier shall clearly indicate the locations for repair and provide name of

contact person at such locations along with address, telephone No., Fax No., E mail id etc., as per **Appendix-A1**.

b) The supplier shall also provide the name of alternate contact person /Nodal repair center along with address, telephone No., Fax No., E mail ID etc., as per **Appendix-A2** to be contacted by BSNL staff for support in case of no response /poor response from designated Repair center. This, however, shall not preclude BSNL from imposing the penalties, as applicable, for not fulfilling contractual obligations.

c) The Nodal Repair Center shall receive the faulty Power plant equipment from BSNL and repair /replace them with good ones within a maximum turn around period of 21 days.

d) The performance bank guarantee shall not be released until the purchaser is satisfied that sufficient repair facilities have been established in addition to the fulfillment of other conditions of the contract. The purchaser reserves the right to blacklist a supplier who does not meet the repair obligation as per the conditions of contract.

3. Annual Maintenance Contract (AMC):(if entered)

a) AMC shall come into effect immediately after completion of warranty period /from the date BSNL enters the agreement and shall remain valid for **THREE (3) years /as decided during agreement**. Warranty of equipment shall start from the date of acceptance by the consignee.

b) Terms and conditions of AMC shall be applicable during Warranty period including imposition of penalties except that no charges for services provided under Warranty/ extended warranty shall be payable. Amount for penalties will be deducted from the pending payments against supplies or if that amount is insufficient then by invoking the PBG available against supply or AMC or from the charges due for AMC.

c) It shall be mandatory for the bidders to quote AMC charges in the Price Schedule Part B2 of Section-9 Part-B. However, it is optional for BSNL to enter in to AMC.

d) For this purpose the bidder shall quote all-inclusive Comprehensive AMC charges for each year. However, service tax shall be paid extra as applicable. AMC charges shall not be included in evaluation of price bid. The quote for AMC should be as a % (percent) of equipment cost (excluding duties and taxes CENVAT-able i.e. net cost to BSNL).

e) The bidder shall establish at least one Nodal Repair Center in the country or each region / circle of BSNL within a period of 4 months (from the date of placement of PO) or as defined in the bid document, where their equipment is allotted for supply to keep the turnaround time for repair of faulty Power plant equipment/ modules/terminals/units to minimum.

f) The supplier shall provide the list of Nodal Repair Center and designated Courier service/ agency with their addresses/ Tel. No./ Fax. No./ E-Mail etc. within 4 months from date of placement of P. O.

g) The supplier (including designated courier service / agency) shall accept all the faulty equipment / modules / units for repair or replacement within prescribed turnaround time.

h) The bidder shall submit a performance bank guarantee towards fulfillment of obligations under AMC (if entered), equivalent to 2% of the cost of equipment as per P.O. or the first year AMC charge pertaining to that Circle whichever is higher, in a prescribed proforma. The PBG shall be submitted at least two months in advance of date of start of AMC. The PBG shall be valid for a period of 4 (FOUR) years to cover one year or as specified over and above the 3 (Three) years AMC period. The PBG shall be extendable for a further period as required if there is any delay in start of AMC for any reason. For the additional equipment, the amount of PBG shall be increased at the same rate as indicated above, within a time period of one month of the date of such equipment getting covered under AMC.

i) The Performance Bank Guarantee against the P.O. will be released only after submission of PBG against AMC (if entered) and fulfillment of other obligations of AMC or P.O. which are pre-requisite for release of the PBG.

j) For the services rendered during the half-year, the payment shall be made at the end of each half year at circle office, normally within a period of 21 days from the date of submission of bills duly certified by the concerned unit.

k) In case the supplier fails to repair the faulty equipment/ terminal/ units and deliver the repaired one in the concerned BSNL office within stipulated turnaround time of **Twenty-one days**, it shall be liable to pay penalty at the rate as defined in the bid document **Rs. 500 (Rupees Five Hundred only)** per Power plant equipment/ modules /equipment/ PCB/ Assembly/ Sub-assembly/Terminal/ unit per day / week or part thereof for the entire period counted from the date of making over the faulty equipment/ Units by BSNL to suppliers / designated courier to the actual date of delivery of repaired Units including Saturday, Sunday and holidays. Capping on penalty will be 25% of the AMC value for the corresponding period or as decided on case-to-case basis of the AMC value for that period.

l) Any Equipment /Unit/module neither returned during the turnaround time period nor declared as RNP (Repair Not Possible) within 60 days of its handing over to the designated courier/ agency/ center, an amount equivalent to 1.5 times the cost of equipment/ unit module shall be levied from the supplier. This cost will not be counted as penalty, for the purpose of 25% cap on penalty as mentioned in above Para.

m) Not more than 1% of the total equipment/ units sent in a year (of AMC) for repair will be declared as RNP (Repair Not Possible) by the supplier. BSNL shall reimburse up to a maximum of 1% of the cost of equipment sent for repair against replacement cost of equipment declared as RNP.

n) Any Power plant equipment /module becoming faulty due to lightning shall be repaired /replaced by the supplier as part of AMC.

o) The packing and safe transportation of equipment /modules including accessories etc., should be supplier's responsibility.

p) All costs of Courier charges /packing /transportation /insurance etc., from the equipment /module is handed over to the designated person /courier by BSNL and till it is returned to the BSNL office /person shall be borne by the Supplier.

q) Payments: Annual Charges for AMC shall be as given in the Purchase order. For the service rendered during the half -year, the payment shall be made at the end of half year at the Circle office, within a period of 21 days from the date of submission of bills duly certified by the SSA concerned.

r) The consumables should not be part of AMC. However, if BSNL so desires, the supplier shall be bound to provide these items at the itemized price in their bids for initial currency period of AMC.

4. TECHNICAL SUPPORT PROCEDURE:

4.1. The following procedure shall be followed for Technical support: The vendor shall have its own technical assistance and repair centers in Telangana Telecom Circle area. Vendor shall have sufficient expertise/resources availability. The vendor shall provide details of technical assistance and repair center's location along with the complete address-phone numbers / FAX numbers/Email etc of the contact persons in advance, in writing to the exchange in charge within the stipulated period of time as mentioned in the above clause. There shall be at least two telephone lines, one mobile number, one email address and one FAX line available with the vendor for registering the faults etc., as per **Appendix-A1**

4.1.1. The Contractor shall also provide the name of alternate contact person /Nodal Repair Center along with address, Telephone No., Fax No., E mail ID to be contacted by BSNL staff for support in case of no response from designated Repair Center as per **Appendix-A2**. This, however, shall not preclude BSNL from imposing the penalties, as applicable, for not fulfilling contractual obligations.

4.2. The details of the faults reported shall be recorded in a prescribed format, called the "**FAULT- DOCKET**" as given in **Appendix-B** of this Agreement. Changes in the "**FAULT- DOCKET**" may be incorporated for better reporting and recording reconciliation of the faults at BSNL Node and also at repair center of the supplier by mutual agreement and understanding, to best utilize the fault docket facility or as and when such need is felt. To this end changes in fault reporting procedures can also be incorporated.

4.3. In case of any dispute arising regarding duration of fault etc, the Fault Docket as maintained at the BSNL Node shall be the guiding documents to be agreed by both parties.

4.4. The supplier shall also ensure visits of the expert and competent technical staff of the supplier in case the fault is not rectified to the satisfaction of BSNL.

4.5. Once the fault has been rectified and the system services were restored to normalcy, the visiting engineer of the supplier shall record in the Node Log Book, the details of the works done by him for restoration of the faults and also record the details of steps to be taken and procedures to be followed for not only restoration of similar faults by BSNL staff but also for preventing the occurrence of similar faults in future. Similar entries shall be made in the fault docket also.

4.6. The fees quoted for maintenance service of software shall be valid for the software provided at the time of installation & commissioning of the system and subsequent upgrades till the expiry of the AMC.

4.7. The Successful bidder shall be solely responsible for the maintenance and repair of the software/hardware systems, equipment's and parts, thereof and BSNL shall not be liable to interact with **any** partners/collaborators or sub-contractors of the Contractor.

4.8. Termination Clause: If the purchaser is not satisfied with the performance of the vendor during AMC he should be able to terminate the AMC during its currency, after giving 3 months' notice to the vendor and in such an event the vendor will hand over all the spares as indicated at clause 9 of Section 5 Part A and Clause 2 of Section 5 Part B.

5. FORCE MAJEURE

5.1 If, at any time, during the continuance of this contract, the performance in whole or in part by either party of any obligation under this contract is prevented or delayed by reasons of any war or hostility, acts of the public enemy, civil commotion, sabotage, fires, floods, explosions, epidemics, quarantine restrictions, strikes, lockouts or act of God (hereinafter referred to as events) provided notice of happenings of any such eventuality is given by either party to the other within 21 days from the date of occurrence thereof, neither party shall by reason of such event be entitled to terminate this contract nor shall either party have any claim for damages against other in respect of such non-performance or delay in performance, and deliveries under the contract shall be resumed as soon as practicable after such an event come to an end or cease to exist, and the decision of the Purchaser as to whether the deliveries have been so resumed or not shall be final and conclusive. Further that if the performance in whole or part of any obligation under this contract is prevented or delayed by reasons of any such event for a period exceeding 60 days, either party may, at its option, terminate the contract.

5.2 Provided, also that if the contract is terminated under this Clause, the Purchaser shall be at liberty to take over from the Supplier at a price to be fixed by the purchaser, which shall be final, all unused, undamaged and acceptable materials, bought out components and stores in course of manufacture which may be in possession of the Supplier at the time of such termination or such portion thereof as the purchaser may deem fit, except such materials, bought out components and stores as the Supplier may with the concurrence of the purchaser elect to retain.

6. SET OFF

Any sum of money due and payable to the supplier (including security deposit refundable to him) under this contract may be appropriated by the purchaser or the BSNL or any other person(s) contracting through the BSNL and set off the same against any claim of the Purchaser or BSNL or such other person or person(s) for payment of a sum of money arising out of this contract or under any other contract made by the supplier with the Purchaser or BSNL or such other person(s) contracting through the BSNL.

7(G) CERTIFICATE OF GUARANTEE/WARRANTY (on letter head)

I / We certify that the guarantee / warranty shall be given for a period of three (03) years starting from the date of the satisfactory installation, commissioning and handing over of the equipment and the work completed under the contract. During the guarantee / warranty period, I / we shall provide the “after sale service” and the replacement of defective / or any part(s) of the equipment or rectification of defects of work of the equipment will be free of cost. The replacement of the parts shall be arranged by us, at our own cost and responsibility. We undertake that the above guarantee / warranty shall begin only from the date of handing over of the equipment. The benefit of change in dates of the guarantee / warranty period shall be in the interest of the user / your organization.

Uptime Guarantee: During the guarantee / warranty period, we will be responsible to maintain the equipment including all the accessories in the satisfactory faultless working conditions for a period 347 days (i.e. 95% uptime) in a block of 365 days. All complaints will be attended by us within time of receipt of the complaint. In case there is delay of attending the complaint from our side then the DGM NWO)CM, O/o CGMT, BSNL, TSCircle, Hyderabad can count the number of days in excess of the permissible response time in the downtime. The above said response time of attending to a complaint by us will not be counted in the downtime.

Penalty: We shall pay a penalty equivalent to 0.5 % of the order value of the equipment for every week or part thereof delay in rectifying the defect. No deduction or advantage of any kind on account of Sundays, half days or Public / Govt. holidays observed by BSNL, Telangana State Circle shall be allowed from the total down time permissible as defined above. The right to accept the reason(s) for delay and consider reduction or waive off the penalty for the same shall be at the sole discretion of BSNL, Telangana State Circle.

I / We shall try to repair the equipment at BSNL premises. However, in case it is not possible to repair the equipment at BSNL premises, we will take out the equipment to our site on our own expenses. We shall take the entire responsibility for the safe custody and transportation of the equipment taken out for repairs till the equipment is rehabilitated to BSNL, Telangana State Circle after repair. If any loss of equipment occurred during our custody, we will restore it / compensate to BSNL Telangana State Circle for such losses.

I / We guarantee that in case we fail to carry out the maintenance work within the stipulated period, BSNL, Telangana State Circle reserves the right to get the maintenance work carried out at our risk, cost and responsibility after informing us. All the expenses including excess payment for repairs / maintenance shall be adjusted against the Performance Bank Guarantee. In case the expenses exceed the amount of the Performance Bank Guarantee, the same shall be recoverable from us with / without interest in accordance with the circumstances.

I / We undertake to perform calibration after every major repair / breakdown / taking the equipment out for repair from the Institute premises.

I / We guarantee that we will supply spare parts, if and when required on agreed basis for an agreed price. The agreed basis could be an agreed discount on the published catalogue price.

I / We guarantee to the effect that before going out of production of the spare parts, we will give the adequate advance notice to BSNL, Telangana State Circle so that BSNL, Telangana State Circle may undertake to procure the balance of the life time requirements of the spare parts.

Signature of the Tenderer

Appendix-B
To the AMC (Optional)
BHARAT SANCHAR NIGAM LIMITED
FAULT-DOCKET FOR SERVER

Name of Node: SSA: Docket Sl.No:
File No:

From:-
Name: (of the officer incharge / duty officer of the station)
Designation:

To,
M/s -----(the SUPPLIER)
Address:(of the Technical support / Center)

1.1. Date-----Time----- (of occurrence of fault)

1.2. Date-----Time----- (of Reporting of fault)

2. Fault Reported to: Repair Center (name of the person) on phone:

3. Mode of Reporting: Phone, FAX, e-mail
(Tick whichever is applicable)

4. Description of fault & observation of the reporting officer:

5. Date & time of restoration & duration of fault:

Date_____ Time_____ (in hours & minutes)

Duration of Fault:_____ days_____

Hours_____ minutes.

6. Date & time of arrival of SUPPLIER'S expert at site / station of fault:

Date_____ Time_____. (in hours & minutes)

7. Brief observation and works done by the SUPPLIER's staff / expert:

Date & Time of restoration of the equipment (SERVER):

8. Total duration of Fault:_____ days _____ Hrs_____ minutes.

9. Remarks of officer in charge (if any):

10. Remarks of visiting engineer (of SUPPLIER), if any:

Signature:
Name:
Designation: (of BSNL staff / in charge of the station)

SECTION- 8
Bidder's profile & Questionnaire.

Tenderer / Bidder's Profile & Questionnaire to be filled online
(To be filled in online as per the online Form/ template available and submitted by the bidder)

A) Tenderer's Profile

1. Name of the Individual/ Firm:

2. Present Correspondence Address

.....
.....

Telephone No. Mobile No.

FAX No.

3. Address of place of Works/

Manufacture

.....

Telephone No..... Mobile No.

4. State the Type of Firm: Sole proprietor-ship/partnership firm / (Tick the correct choice): Private limited company.

5. Name of the sole proprietor/ partners/ Director(s) of Pvt. Ltd Co.:

S. No.	Name	Father's Name	Designation along with DIN number, contact nos./mail ids
1.			
2.			
3.			
4.			
5.			

6. Name of the person authorized to enter into and execute contract/agreement and the capacity in which he is authorized (in case of partnership/ private Ltd company):

.....
.....

7. Permanent Account No.:

8. Details of the Bidder's Bank for effecting e-payments:

(a) Beneficiary Bank Name:.....

(b) Beneficiary branch Name:.....

(c) IFSC code of beneficiary Branch.....

(d) Beneficiary account No.:.....

(e) Branch Serial No. (MICR No.):.....

9. Whether the firm has Office/ works (i.e. manufacture of the tendered item) ? If so state its Address

.....

B) Questionnaire

1. Do you think any other detail/ material is required to complete the work specified in the specification? Yes/ No.

1.1. If Yes, Give details

.....
.....

2. Do you think any other item of work need be included in tender form to complete the work specified in the specification? Yes/ No.

2.1. If Yes, Give details

.....
.....

3. Kindly indicate the maximum Quantity of tendered material which you are capable of supplying within the scheduled delivery period.

Name of the tendered Item	Qty that can be supplied by the firm within scheduled delivery period.

4. Suggestion for improvement of the tender document.

.....
.....
.....

Place.....

Signature of contractor

Date

Name of Contractor

**SECTION-9 Part-A
BID FORM**

Bidder's Reference No:..... Dated.....

Ref: Your Tender Enquiry No. dated

1. Having examined the above mentioned tender enquiry document including amendment/ clarification/ addenda Nos..... datedthe receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply and deliver..... in conformity with the said drawings, conditions of contract and specifications for the sum shown in the schedule of prices attached herewith and made part of the financial Bid.
2. Bid submitted by us is proper as per the online process so as to prevent any subsequent alteration and replacement.
3. We agree to abide by this Bid for a period ofdays from the date fixed for Bid opening or for subsequently extended period, if any, agreed to by us. This bid shall remain binding upon us up to the aforesaid period.
4. We understand that you are not bound to accept the lowest or any bid, you may receive.
5. If our Bid is accepted, we will provide you with a performance guarantee from a Scheduled Bank for a sum @ 5% of the contract value for the due performance of the contract.
6. If our Bid is accepted, we undertake to complete delivery of all the items and perform all the services specified in the contract in accordance with the delivery schedule specified in the Section-2 (Tender Information).
7. Until a formal Purchase Order of Contract is prepared and executed, this Bid together with your written acceptance thereof in your notification of award shall constitute a binding contract between us.

Dated:..... day of..... 20...

Signature

Witness Name

Signature..... In the capacity of

Name Duly authorized to sign the bid for and on

Address..... behalf of.....

SECTION-9 Part-B1

Part - I- Price Schedule for Indigenous Equipment (To be submitted online as per the online template/
Form available)

(1) Sr No.	(2) Item Description	(3) Total Qty in Nos	(4) Ex-Factory Price (Basic Unit Price Excl.of all levies & charges)	(5) FF Pkg & I in (%)	(6) FF Pkg & I in Amt (4x5)	(7) (GST) CGST in %	(8) (GST) CGST Amt (4+6) x 7	(9) (GST) SGST in %	(10) (GST) SGST in Amt (4+6) x 9	(11) (GST) IGST in %	(12) (GST) IGST in Amt (4+6) x 11	(13) All incl Unit Price 13=4+6+(8+10) or 12	(14) Amount of Input Tax Credit (ITC) to be availed by BSNL 14=(8+10) or 12	(15) Unit Price excl. ITC Amount(Net cost to BSNL) (13-14)	(16) Total Price incl.all levies&charges but excl. ITC (Net cost) (15x3)	(17) HSN Code (8-Digit)
1	Supply & Commissioning of 1(One) No. of Server for storage at Telephone Bhawan, Saifabad Hyderabad, BSNL, TS Circle	1														

Notes for bidder:

- Bidder must mandatorily quote for all GST components (CGST, SGST, IGST) as required.
- The bidder who submit the offer with concessional goods and service tax (GST) shall submit proof of applicable concessional GST. In case the concessional GST is not creditable to BSNL it should be included in the price of the goods/service.
- In case is registered under compounding scheme or any rule/notification where the BSNL is not eligible for input tax credit then the bidder should not disclose any amount in column 7 to 12 & 14.
- * %age rate of FF & Packing should be shown of Basic unit price excluding all taxes and charges (ie.as %age of column 4).
- The FF and Packing amount quoted shall not be subject to change after bid evaluation/ordering on account of charge of copper or lead base price, changing duties and taxes of item, etc.
- Bidder must mandatorily mention HSN and SAC Numbers.

Declaration by bidder:

- We hereby declare that in quoting the above prices, we have taken into account the entire credit on inputs available under the GST Act introduced w.e.f. 1 July 2017 and further extended on more items till date”.
- “We hereby certify that HSN/ SAC shown in column 17 are correct & credit of GST for the amount shown in column 14 above are admissible as per GST Laws.

SECTION- 9 Part-B1

Part -II- Price Schedule for Items to be supplied under Imported Category.

(To be submitted online as per the online template/ Form available)

S.No	SoR Item Description	Total quantity	Basic Unit Price excluding all taxes & charges (INR)	Per unit CIF cost	Assessable value	Custom Duty			FF & packing	GST on FF packing			All inclusive Unit cost (INR)	Amount of Input tax Credit (ITC) to be availed by BSNL	Unit price excluding ITC amount (net unit cost to BSNL)	Total price inclusive of all levies and charges but excluding ITC (net total cost)	Customs tariff head	HSN for goods and SAC for services	
						BCD	EC and SHEC	IGST		CGST	SGST	IGST							
																			Rate (%)
						5	6=5x4c	7		8=6x7	9	10=(4c+6+8)x9							11
1	Supply & Commissioning of 1(One) No. of Server for storage at Telephone Bhawan, Saifabad Hyderabad, BSNL, TS Circle	1																	

Notes for bidder:

- Bidder must mandatorily quote for all GST components (CGST, SGST, IGST) as required.
- If Annual maintenance Contract charges are required to be quoted as per SOR, basic charges should be shown in column-4c & the Goods and Services Tax (GST) in column 13 to 18 with calculations based on basic AMC cost quoted in Col. 4c.
- The bidder who submits the offer with concessional Goods and Services Tax (GST) shall submit the proof of applicable concessional GST. In case the concessional GST is not creditable to BSNL it should be included in the price of the goods/services.
- In case, dealer is registered under compounding scheme or any rule/notification where the BSNL is not eligible for input tax credit then the bidder should not disclose any amount in column 9,10,13 to 18 & 20
- * % age Rate of FF & packing should be shown of Assessable value (i.e as %age of Col.4c)
- The FF & packing amount quoted shall not be subject to change after bid evaluation/ ordering on account of change of Copper. Lead base price, changes in duties & taxes of item etc.
- Bidder must mandatorily mention HSN & SAC numbers.

Declaration by bidder :

1. We hereby declare that in quoting the above prices, we have taken into account the entire credit on inputs available under the GST Act introduced w.e.f.1 July 2017 and further extended on more items till date”.

“We hereby certify that CTH shown in Col 23 and HSN/ SAC shown in column 24 are correct & credit of GST for the amount shown in column 20 above are admissible as per GST Laws.

Part B2-Price Schedule for Annual Maintenance Contract (AMC)

Sl. No.	Item	AMC after warranty in % of Basic price of Server quoted in item 4 of Part B1 Part-I (Indigenous) or item 4(a) of Part B1 Part-II (Imported) of above
1	AMC Charges for 4 th year	
2	AMC Charges for 5 th year	
3	AMC Charges for 6 th year	

Declaration by the bidder:

1. “We hereby declare that in quoting the above prices, we have taken into account the entire credit on inputs available under the GST Act introduced w.e.f. 1st July 2017 and further extended on more items till date”.

2. “We hereby certify that HSN & SAC shown in column 17 of Part B1 & row 5 of Part B2 are correct & Credit of GST for the amount shown in column 14 of Part B1 & row 3 of Part B2 above are admissible as per GST laws”.

Note:

Quoting of AMC charges in Part-B2 is mandatory and shall be evaluated separately at a later stage if BSNL wish to enter in to AMC after expiry of Warranty.

COMPLIANCE STATEMENT OF SECTION 4 Part A and Part B

1. The compliance statement should be unambiguous and firm. Vendor shall write "complaint" or "non-complaint" against each item and clause in the compliance statement. Any other word like "noted", "agreed", "understood", etc., would be treated as not complied
2. Any wrong/ambiguous statement in the compliance statement may lead to rejection of the Tender

Clause No.	COMPLIANCE		
	COMPLIANT	NON-COMPLIANT	If non-compliant, mention DEVIATIONS if any
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			
26			
27			
28			
29			
30			
31			
32			
33			
34			
35			
36			
37			
Part B			
1			
2			
3			

COMPLIANCE STATEMENT OF SECTION 4 Part C

1. The compliance statement should be unambiguous and firm. Vendor shall write "complaint" or "non-complaint" against each item and clause in the compliance statement. Any other word like "noted", "agreed", "understood", etc., would be treated as not complied

2. Any wrong/ambiguous statement in the compliance statement may lead to rejection of the Tender

Part C			
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			

COMPLIANCE STATEMENT OF SECTION 5 Part A, Part B and Part C

1. The compliance statement should be unambiguous and firm. Vendor shall write "complaint" or "non-complaint" against each item and clause in the compliance statement. Any other word like "noted", "agreed", "understood", etc., would be treated as not complied.

2. Any wrong/ambiguous statement in the compliance statement may lead to rejection of the order.

Clause No.	COMPLIANCE		
	COMPLIANT	NON-COMPLIANT	If non-compliant, mention DEVIATIONS if any
Part-A			
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
25			
26			
27			
Part B			
1			
2			
3			
Part C			
1			
2			
3			
4			

VENDOR MASTER FORM

(The details listed will be used for making all payments against POs / WOs, refund of EMDs / SDs, intimation of payments by email, issue of TDS certificates, C Form for CST purchases etc.)

(*) Minimum Required Fields to be Filled by the Company/Vendor. Please Attach copies of the supporting documents.

Title* (Mr. /Ms./ M/s.):

Name* :

Address * :

Town/District* :

City* :

State* :

Postal/Pin code* :

Country* : India

Contact Details :

Telephone Number : Fax No. :

Email_id :

(Mandatory for E-Tendering)

Mobile No. :

Name of Contact Person :

Mobile No. :

Alternate Contact Person :

Tax information :

PAN :

Service Tax reg. no. :

LST (Local VAT reg.No.) : CST Reg. No:

Tax Registration no. :

(for Foreign Vendors)

Income Tax Exemption details:

IT exemption no. : IT exemption rate :

IT Exemption date :

IT exemption date from : IT exemption date to :

Excise Details:

Excise reg. no. :

Excise Range :

Excise Division :

Excise Commissionerate:

Payment Transaction/Bank Details:

Bank Country :
Bank Name :
Bank Address :
Bank A/c No :
Bank IFSC :
Account holder's Name :
Type of Account : Savings(10) Current (11)
SWIFT Code :
(for Foreign Vendors)
IBAN :
(for Foreign Vendors)
(Enclose a blank Cheque / a photocopy of the Cheque to verify A/c No. & Bank details)
Industry Status : Service Sector
Micro/ SSI Status : Yes No

1. I/We hereby authorize BSNL to make all payments to us by cheque /direct credit to our bank account details which are specified above.
2. I/We hereby authorize BSNL to deduct bank charges applicable for such direct bank payments.

Notes:

1. If PAN is not provided, TDS @20% will be deducted wherever applicable.
2. If Excise Registration/Service Tax Registration/VAT Registration Number is not provided, then the taxes will not be paid wherever applicable.
3. If Bank Particulars are not provided, the payment will be made by Cheque only.
4. If the relevant documents for Micro/SSI status are not provided, then the relevant exemptions will not be given.

Authorised Signature with Stamp

Place: Hyderabad
Date:

(For Office Use)

Vendor Account Group : Payment Method :
TDS Type – Invoice : TDS Code – Invoice :
Checked by: Authorized by (Finance) SAP Vendor Master Created on SAP Vendor Code

CHECK LIST

S.No	Required Documents	Submitted / Not
A	Physical Submission	
1	Cost of the Tender Document (in original)	
2	EMD (in original)- Bid security in the form of DD / BG valid for 210 days from the date of tender opening	
3	Power of Attorney (in original)	
B	Technical Bid	
1	Registration certificate from State Directorate of Industries or IEM (Industrial Entrepreneur Memorandum) acknowledgment from Secretariat for Industrial Assistance (SIA), Ministry of Industries, Government of India	
2	Approval from Reserve Bank of India /SIA in case of Foreign Collaboration	
3	Experience Certificate	
4	Turn over Certificate (2016-17,2017-18 & 2018-19)	
5	Valid Pan No.	
6	Valid MSE or MSME Certificate	
7	Proof of applicable rate of GST /HSN Code along with registration Certificate.	
8	Certificate of incorporation	
9	Self-declaration regarding Black list of GST	
10	In case of MSME (SC/ST Category, Proof to be submitted)	
11	In case of MSME (Women's Category, Proof to be submitted)	
12	Article or Memorandum of Association or Partnership deed or proprietorship deed as the case may be and the amendments, if any.	
13	Latest audited annual report, a certificate from its bankers to assess its solvency/ financial capability.	
14	Clause-by-clause compliance	
15	Certificates from all Directors or the bidders stating that none of their near relatives are working in BSNL.	
16	Non-Relative Certificate.	
17	Bidders profile and Questionnaire duly filled	
18	Undertaking and Declaration duly filled	
19	Documentary evidence about technical and production capability necessary to perform the contract.	
20	Bid Document all pages signed by authorized person along with seal	
21	Bid Form Section 9 Part A	
22	List of Directors including their names, DIN No. along with contact Nos of Office and residence.	
C	Financial Bid	
1	Price Bid (Section 9 Part B1 & Part B2)	